

BIDDEFORD SOUVENIR



CITY SQUARE, BIDDEFORD



IN authoritative historical researches it is agreed that the first permanent settlers in the State located in Biddeford. A vigorous writer objecting to the statement that "Massachusetts is the mother of Maine," maintains that this half truth does not apply at all to Biddeford and Saco. That at the time of settlement here, Massachusetts could ill afford to lose any of her colonists, and that Richard Vines, whose name is first in the grant of this Saco Valley territory, had a sailing vessel of his own, in which he brought over many English families. There are various incidents to substantiate this assertion. Vines was an agent sent out from England by Sir Ferdinard Georges on a trading expedition, and in the winter of 1606 he made his headquarters at the mouth of the Saco River. In consequence he named the resort Winter Harbor, which is now known as Biddeford Pool. Vines put in here several winters afterward, and Feb. 1, 1830, the Council of Plymouth granted to Vines

and John Oldham, a tract of land nearly coincident with the present limits of the city, extending four miles west from the mouth of the Saco, and 8 miles into the country along the course of the river.

Probably no community experienced greater hardships, or were more liable to the attacks and depredations of the Indians than this settlement, yet their courage never faltered; no desertion of families is recorded; and a spirit of enterprise and zealous interest imbued the first residents and paved the way for the progress and development that have given Biddeford and Saco their present rating. The name of Biddeford comes from an old market town in Devonshire, and the land along both sides of the river was incorporated as Biddeford in 1718. In 1762 the present city of Saco was separated and incorporated as Pepperell borough, the name of Saco being taken in 1805.

The first industry of the two towns, then under one name, was a saw mill, which was established in 1650. This gave a decided impetus to



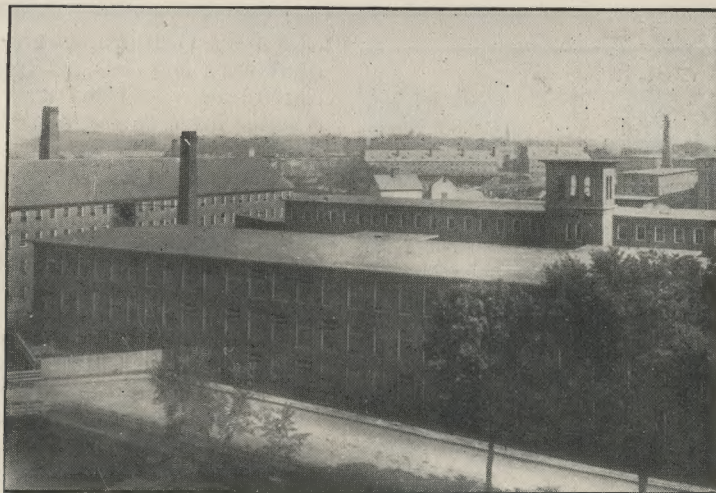
ALONG THE SACO RIVER, BIDDEFORD

lumbering, and for many years operations in this line were largely conducted; ship building also being an important activity. The Saco river running between the cities of Biddeford and Saco furnish immense water power, while it is claimed also that its banks furnish a greater variety of formation, envired by more natural and picturesque scenery than any other stream in New England. Though settled direct by English people the oppressions of the Crown were felt as keenly here as in any other portion of the Colonies, and in the War of the Revolution the men of Biddeford were the first to take up arms against the Mother country, with such courage and effect that their names and performances are written immemorably.

In 1812 the town suffered again, the English entering the Harbor and destroying new and old shipping property. However, after this there was a comparative steadfastness in the growth of the town, accession of industries, and increase of population. The decade beginning 1840 saw the es-



UNION FALLS, SACO RIVER



LACONIA DIVISION OF PEPPERELL COTTON MILLS

tablishment of the cotton mills, which now, as then, continue the main artery of the city's busy life.

INDUSTRIAL ENTERPRISES

From the year 1841, when the Laconia Company became established here, the cotton mill industry has flourished, year by year the output growing larger, and the present demands being such that a new mill is about to be erected. The Laconia Company was followed by the original Pepperell Company in 1844, a consolidation being effected in 1899, and the present Pepperell Manufacturing Company incorporated. These mills, manufacturing sheetings, drills, jeans, shirtings, satines and flannel, is, as a corporation, the second largest in the United States. The buildings cover 20 acres of land, and are solid and substantial brick edifices, a community of themselves along the river banks and extending to the business section of both cities. There are 3,500 hands employed, 200,000 spindles operated, and 60,000 bales of cotton consumed.

The manufacture of cotton goods of necessity and convenience brought auxiliary industries of the utmost importance relatively and of high value individually; notable among them being the Saco and Pettee Machine Shops, manufacturers of cotton machinery. The shops were erected in 1840 and a large amount of the machinery used in the Pepperell mills were turned out by them. The plant covers 7 acres, and over 1,600 men are employed.

The lumber interests are heavy, with much capital invested, and many people employed. Shipments are made to all parts of the country, both of the raw material and in finished products, including boxes and box shooks, which are made in large numbers. Pumps, washboards, match blocks, and other inventions of the genius Yankee are produced here. The quarries are fruitfull possessions and have been operated profitably for many years, as well as at present. Granite is exhumed and the granite workers also prepare other stones for building purposes, and meet an extensive demand from all parts of the country.



THURSTON LUMBER MILLS, SACO, NORTH

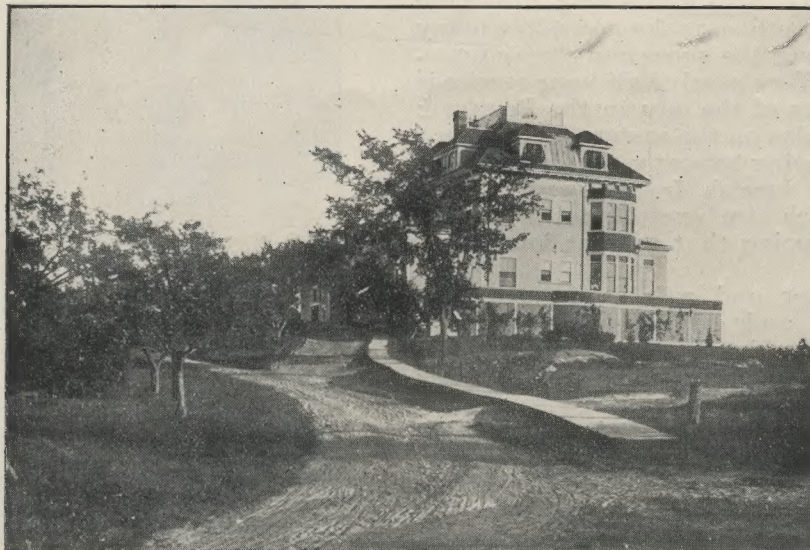


LAFAYETTE HOUSE, VISITED BY GEN. LAFAYETTE IN 1825

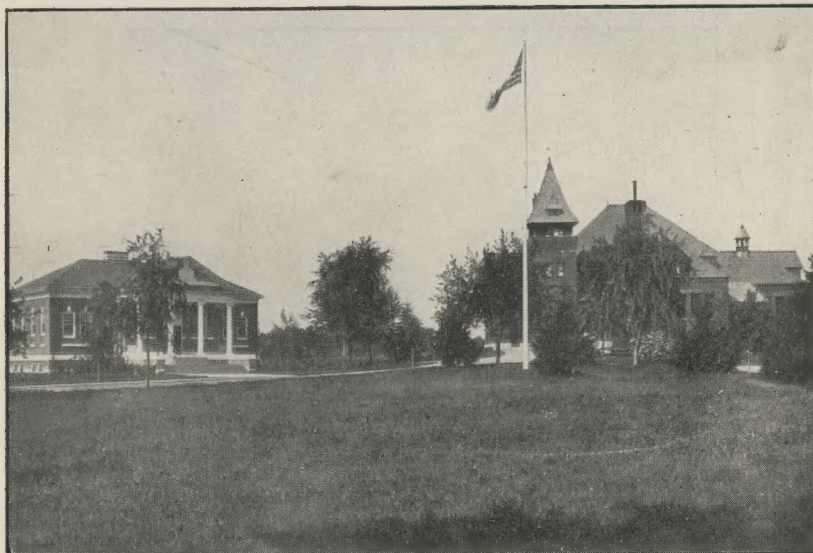
The social, fraternal and religious life of Biddeford and Saco is closely intertwined, so that the status of any is high and complete and if a lack of one is noticeable in either community, the other presents entire compensation. There is a feeling of friendliness existing, so that social affairs by Biddeford people are often held in Saco, while Saco residents in return, freely patronize Biddeford's entertainments and attend some of their churches. The first church in Biddeford dates back to April 30, 1730, when a Congregational society was organized. Since then, the spiritual needs of the people have been steadily recognized and the number of churches is large, with every important

denomination represented by sightly edifices and influential pastors. The French people who form a large part of the population have shown remarkable zeal and own much valuable property, including two churches of large proportions.

In 1855, Biddeford received its city charter and David Somes was elected the first mayor. A splendid demonstration was held two years ago to celebrate the 50th anniversary. In 1867, Saco was made a city and Joseph Hobson was first mayor. The first bridge between the two cities was built in 1767, and the first post office was opened in 1789. Since then, public utilities and methods of conveyances have been added and



OLD TRULL HOSPITAL DESTROYED BY FIRE IN 1906



THORNTON ACADEMY AND LIBRARY

developed, and at the present time there are no cities in Maine, more enterprising or progressive or furnish greater advantages and attractions to a thrifty and industrious people. The water supply, always an important question to discerning folks is excellent, an abundance of pure water being taken from the Saco river two and half miles above the city, and filtered by the Warren system. The supply is adequate for three times the number of inhabitants, the reservoir having a capacity of 10,000,000 gallons and the pumping station a capacity of 7,500,000 gallons every 24 hours. The purity of the drinking water is insured by the means operated to that end, while the quality and force is also an adequate protection in case of fire. The York Light and Heat Co., with gas and electric light works in Biddeford and Saco, is modernly equipped and managed, so that illumination power is equal to all demands and the public is fully accommodated, a voluntary reduction having recently been made in the price of gas.

Through various lines of street cars, the outlying districts are brought into close communication with all parts of the local territory, and quick service is given to Old Orchard Beach and Portland. Also the cars to Kennebunk, along the North Atlantic shore line, make accessible many beautiful places along the shore and close connections for Boston. Very nearly half hour service is given some portions of the day on the Boston & Maine railroad, trains on the eastern and western divisions both stopping here at separate stations. These two routes furnish freight and express opportunities, which are exceptional and offer advantages in shipping that are not found elsewhere.

For the prompt and reliable transmission of both industrial and commercial enterprises, there are sound banking houses whose facilities and operations are embrative and comprehensive; telephone and telegraph service being efficient and high class, so that the community is kept in close correspondence with the outside world. The school system has been carefully reared, is under conscientious supervision and the most approved methods are in vogue, with competent instructors to maintain and advance the high standard.

Two daily newspapers, alert and modern in tone and appearance, reflect the progressive character of Biddeford and the educational features are supplemented by the McArthur public library, which was a gift to the city from Robert McArthur, the agent of the Pepperell Manufacturing Company. As a summer resort, Biddeford and Saco have numerous attractions of their own, while as stop over places, they are most liberally visited by tourists on their way further east or north. Biddeford Pool, some 9 miles from the city proper, has a most desirable summer colony and is also visited by thousands of transients, while Old Orchard, with 15 minute car service in season, seems but a suburb of Biddeford and Saco. These facts give a slight idea of the desirability of these two cities, in fields of industry and pleasures of residence. More intimate information may be found in the sketches and half-tone illustrations which follow.



CONGREGATIONAL CHURCH, SACO



A. H. BENOIT & CO.

As one of four stores under one head, A. H. Benoit & Co., 256 Main street, has extraordinary facilities for selections and purchases in the metropolitan markets, and through its four outlets having an immense trade, which keeps its stock always moving and replenished, and through such transactions getting the advantage of the lowest market price, a benefit that is shared with its customers. With such opportunities and keenness in evidence, it is not surprising that A. H. Benoit & Co. has the largest clothing store in York County, and its stock, prices and service are not surpassed anywhere in the State. The most experienced and trustworthy skill is employed in selecting the clothing, so that it may be guaranteed for fit, proper style and durability. An immense trade gives testimony that these qualities are offered; also the most seasonable goods

in furnishings, hats and caps,—nobbiness and up-to-date patterns being considered, together with quality and wearability. The reputation of the concern is such that a large outlying as well as local patronage, is attended to, 8 to 10 capable assistants being employed, while floor space of 6,000 square feet and basement are occupied. This business was established in 1895, and John J. Dunn, who had been a clerk there since it was started, was made manager last October. Mr. Dunn was born and educated in Biddeford, and his 12 years experience in this business has been a valuable acquiring and developing one, that is shown in his alertness and success in his present position. Mr. Dunn is a member of the K. of C., Emmett Association, and was in the Council two years, having the qualities that make him a favored and estimable citizen and a leading factor in commercial circles.

A. B. SMITH CO.

Though the firm name of A. B. Smith Co. is new to our city, the store at 5 Alfred street, for years devoted to the drug trade, is one of the best known in our city. The new firm, succeeding E. A. Tetrault, has made a notable increase in the stock, high grade service and reliability, which is daily gaining new patrons and prestige. All lines of pure drugs, proprietary medicines, sundries and toilet articles are carried, and desirable confectionery, cigars, etc., are handled, and up-to-date soda fountain operated. For some years, however, the firm has had a special reputation for its selection of religious articles, Catholic books, etc., also books in French, and the store may be said to be headquarters in our city for these lines. It is a most attractively fitted up store, occupying space of 1,200 square feet, while one or two alert assistants are employed. Mr. Smith who bought in here in 1905, and changed the name recently, was born in Portland, educated there, and in Chicago where he received his pharmaceutical training. Coming to this city about 4 years ago, he was employed by Mr. Tetrault whom he succeeded, his management in the past year showing his expert ability. Mr. Smith is a member of the K. of P., of the Maine State Pharmaceutical Association, and the National Association of Retail

Druggists, and is known as a young man of high personal qualifications as well as commercial enterprise.

A. EDGAR & CO.

In these days of specialization the man who has made a study of one thing and has become thorough and expert in it, is the man who counts. Of the firm of A. Edgar & Co., 241 Main street, dealers in teas and coffees, Mr. Edgar has always been in this business, giving exclusive attention to all that pertains to these lines. The present store, established 15 years ago, is one of the best stocked and most complete in this section, all grades of teas and coffees being discriminatingly selected and guaranteed as sold. Buying in large quantities, a low selling price is always maintained. As auxiliaries to these lines, spices, baking powder, etc., are carried, also lamps, china and glass ware, and kitchen utensils, as premiums and for general sale. Three assistants are employed, and one floor, 2,200 square feet, and basement occupied. Mr. Edgar is a native of the land of Burns, was educated in Bonnie Scotland, and has shown a native industry and American enterprise in his business career, and is known in our city for his ability and integrity. Mr. Edgar is a member of the Masons, K. T. and K. of P.

C. H. MCKENNEY.

Standing among the foremost of similar concerns in this section, alert and up-to-date in stock and methods, the hardware, paint and cutlery store of C. H. McKenney, 263 Main street, compares favorably with metropolitan establishments and successfully competes with them in extensive stock carried and reasonable prices quoted. Every line of hardware, builders' tools and materials are carried, paints and oils of various makes and standard grades; fine cutlery, kitchen and dining room utensils, while a special feature is silver ware for household purposes; an imposing line of cut glass and fancy hardware in modern, useful inventions. The store, only adequate for this immense stock embraces three floors, containing 15,720 square feet and basement and three efficient assistants are employed. Mr. McKenney was born and educated in Biddeford, and for 13 years was connected with a similar business with McKenney & Heard in which his father was a partner. Becoming established for himself in 1897, his business sagacity and executive ability have been amply demonstrated in his progress and achievements. Mr. McKenney's upright principles and integrity are recognized at large as well as in commercial circles, and he was president of the common council 2 terms; clerk, 4 years; an alderman, 2 years; on the school board 12 years and representative to the state legislature in 1893. He is Past Master of Dunlap lodge A. F. & A. M. and is regarded as one of our representative citizens as well as prominent business men.

MURPHY BROS.

No firm in our city has a higher reputation for square dealings and sound business principles than Murphy Bros., grocers, 250-252 Main street. Established in 1885, the trade has been industriously developed to its present capacity through reliable methods, the stock of fancy and staple groceries carried being always complete, fresh, and guaranteed to be as recommended. Fresh and cured meats and provisions are also handled in selected qualities, and reasonable prices are always quoted. A specialty is made of Ceresota flour and Spurr's freshly roasted coffees. Five alert assistants are employed, and space of 2,400 square feet occupied. John Murphy was born and educated in Ireland, and the management of his present business has made him known in our city for his ability, energy and integrity, so that he is highly rated commercially and warmly esteemed personally.

G. W. SCHNEIDER.

Dealing in all standard lines of tobacco and smokers' supplies and manufacturing two particularly enjoyable and excellent cigars, G. W. Schneider at 227 Main street, has built an increasing and substantial patronage since he became established in 1901. The Windor, 10 cent made by Mr. Schneider is fragrant and aromatic, burns freely and evenly and is the choice of many fastidious smokers. The City Square for 5 cents is a well filled, nicely wrapped cigar and gives a thoroughly satisfactory smoke. Both are sold wholesale and retail, while other makes of cigars, all brands of cigarettes and smokers' articles are handled in excellent variety. Two floors

for the retail and manufacturing departments are occupied and six competent assistants are employed. Mr. Schneider was born in Germany, educated in N. Y. city and is a cigar maker by trade, starting for himself six years ago and amply demonstrating his ability and enterprise in that time. Mr. Schneider is a member of the F. O. E. and K. of C.

J. W. MAGUIRE.

Maguire the Shoeist, is a sign known to the trading public of Biddeford and vicinity, and attached to that sign is the reputation of an extensive and high grade stock and reliability in all transactions. At this modern and metropolitan store at 273 Main street, are the most complete lines of boots and shoes to be found in this section, every well known make of men, women's and children's footwear being carried in all seasonable styles and recommended according to their lasts, durability and workmanship. In the stock of rubber goods carried, this concern is unapproached, handling the largest inventory in York county. It makes a specialty of the Bald Band boots, shoes and rubbers, which are noted for their reliable material, fine styles and wearing qualities. Two floors, fitted up with every convenience for the retail shoe trade are occupied and 5 to 7 capable assistants employed. J. W. Maguire was born and educated in Ireland, and in this city was a shoe clerk for 20 years, becoming established for himself in 1894, and showing his business sagacity and alertness by the development of his present enterprise. Mr. Maguire is a member of the A. O. H., was a councilman 5 years and is on the executive committee of the Biddeford Citizens' Association, being known for his marked interest in the municipal welfare as well as the industrial life of Biddeford.

WM. SWEETSER.

Whatever must be done should be done well, is the rule of Wm. Sweetser, who, located at 20 Alfred street the past 13 years, has performed the best work possible in his line, and has been prompt and reliable in all transactions. Mr. Sweetser does saw filing and sharpens any and all kinds of tools, having complete equipment for this kind of work, and attending to it promptly and skillfully, and at the lowest consistent prices. Mr. Sweetser was born in Biddeford, educated in Saco, and was a carpenter for more than 20 years, some 13 years ago buying out this business, which had already been established 17 years. Mr. Sweetser's well known efforts and integrity were not only appreciated by the customers of the old concern but many new ones were added, so that he has become known not only for his industrial ability but for upright business methods, and has the regard of many patrons and friends.

THE SUGAR BOWL

The Sugar Bowl, at 157 Main street, is naturally a place for sweets, and here the most delicious confectionery and ice cream is made on the premises. The most popular bon-bons, chocolates, caramels and bulk candy is made here, and sold to a large patronage, while in the warm weather the crowd is always large, taking away with them or eating on the premises, the cool and refreshing ice cream. Three alert assistants are employed. George Vassill was born



SMITH DRY GOODS CO.

Catering to the masses rather than the classes, carrying an immense and varied stock of goods, and competing successfully with all similar concerns in this section of the State, the Smith Dry Goods Co., 143 Main street, is notable in the retail transactions of Biddeford. The business was established in 1872, under the name of Sam'l Smith, Jr.; and reorganized in 1899. In all lines of dry and fancy goods, ready-to-wear garments, ladies' and misses' furnishings, an experienced and discriminating judgment is shown in selections and the display of goods, consequently meets the approval of keen and careful customers. A large stock of furs is carried in season; a shoe department is a distinctive feature, while lace curtains, draperies and carpets, are handled in excellent assortment. Prices to meet the sharpest competition are maintained, and all improvements for prompt, accurate service are employed, as well as

some 20 efficient assistants. Three floors and a basement, comprising nearly 13,000 square feet, are occupied. Sam'l Smith Jr., was born and educated in Kennebunk, and was in the dry goods business there 3 years, and was also a traveling salesman for a Boston house 3 years. He is a member of the I. O. O. F. James G. C. Smith was born in Kennebunk, educated in the public and High Schools here, and after a period of clerkship was admitted to partnership in 1899. Mr. Smith is a member of the Masons. He is on our present Board of Assessors, and has been a member of the Board of Registration, also of the Council and Board of Aldermen, having a zealous interest in the welfare of the city. The Smith Dry Goods Co. built and owns the block it occupies, is a foremost factor in mercantile circles, and has a reputation for straightforward transactions and financial strength that is creditable alike to this firm and to the community.

W. A. COSGROVE.

and educated in Greece, and his partner, John Daeris, was also born and educated in that country. Mr. Daeris runs a store in Dover, N. H. The young men became established here 5 years ago, and through energetic and hustling methods, have built up a large trade and gained a standing as sound and upright commercial men.

Finely equipped and up-to-date in every department, the livery, hack and boarding stable of W. A. Cosgrove, 7 Franklin street, is one of the most modern and complete in this part of Maine. The rolling stock represents the latest and most comfortable inventions, practically all the carriages being rubber tired, easy running and attractive looking vehicles. Horses are kept in good

condition and are stylish and sound, transients as well as regulars being given skillful attention. Two floors are occupied, 16 head kept and four assistants employed. Mr. Cosgrove is also an undertaker and embalmer and is known for his painstaking and sympathetic work in preparing the body for the last rites, all details being attended to punctually and with the skill and dignity demanded. Mr. Cosgrove was born and educated in Biddeford, and is also a graduate of the Champion school of embalming. He became established as at present, April 1, 1894, and has constantly gained patrons and prestige, through trustworthy transaction and upright methods. Mr. Cosgrove has been clerk of the Overseers of the Poor 3 years and is a member of the K. of C., being regarded as one of our representative citizens.

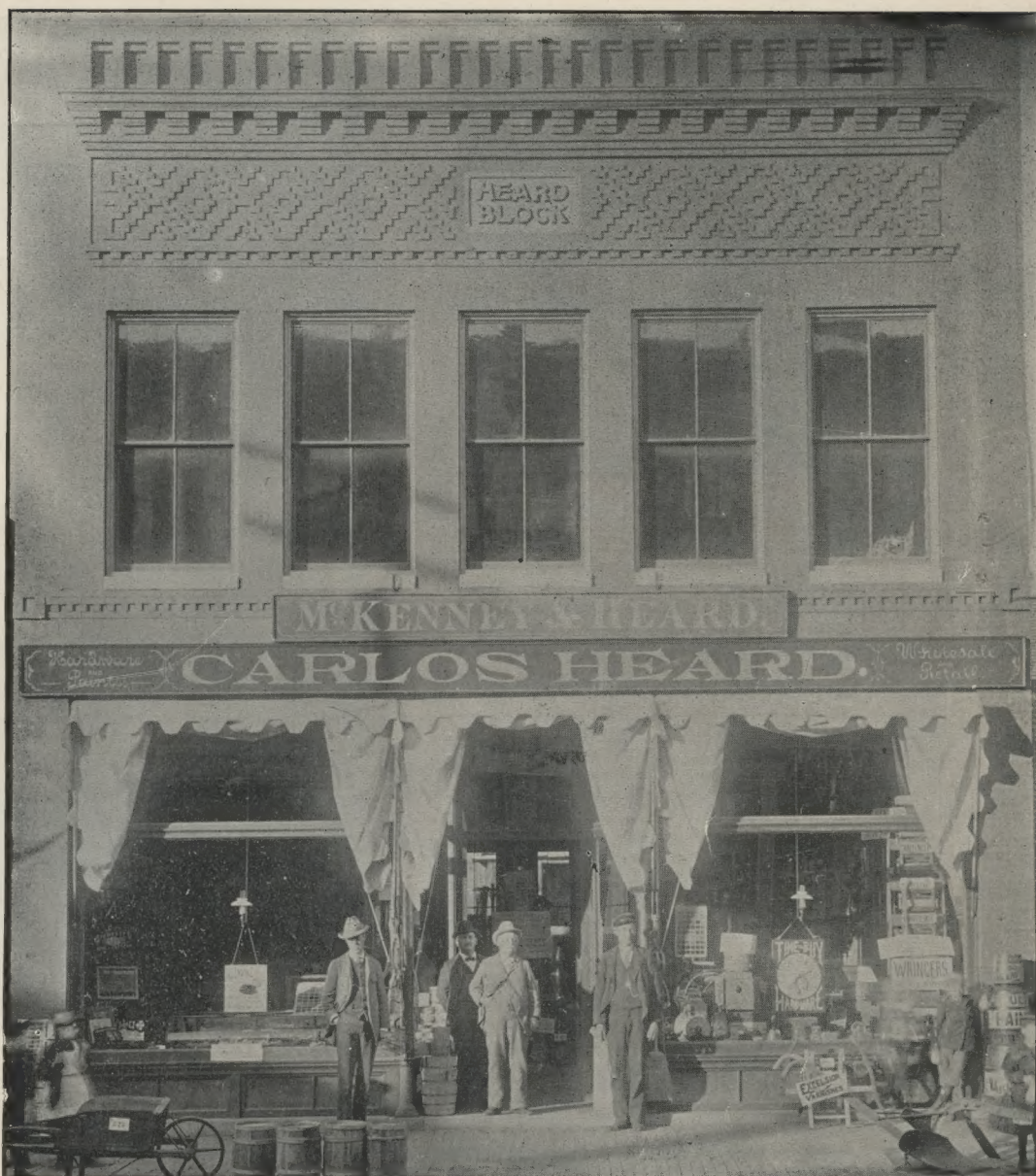
MCKENNEY & HEARD.

In business transactions and in public interests, no resident of our city stands higher than Carlos Heard, sole proprietor of the hardware concern of McKenney & Heard, 292 Main street, and the holder of various responsible municipal offices in past years. The firm of McKenney & Heard was established in 1871, and has always continued the leader in its lines, carrying in complete and extensive stock all kinds of hardware, builders' materials, farming tools, cutlery, plated ware, also paints and oils, and quoting the lowest market prices. Five competent assistants are employed and three floors, comprising 9,000 square feet, are occupied. Carlos Heard was born in Porter, Oxford county, and was there educated, though he has lived in this city since 1865, becoming established in this business in 1871, and sole proprietor in 1890. Mr. Heard was our mayor for two years, having also been alderman 3 years, assessor 8 years, street commissioner 2 years, city treasurer 2 years, and in the Legislature 2 years; his principles of uprightness and integrity being demonstrated in public as well as commercial life, so that his name and reputation are held in the highest respect in all circles of our city.



WULFRAN GUILBAULT.

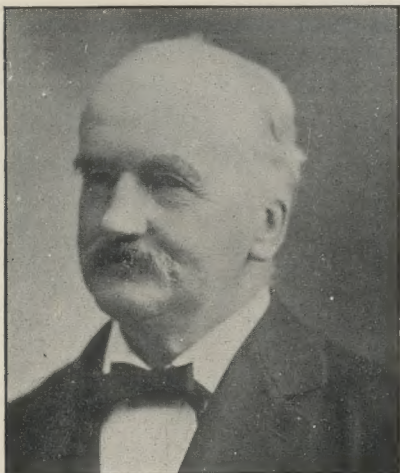
Constant study, fruitful experimenting and modern ingenuity, have brought to perfection a knowledge of the organism of the eye, its delicate functions, and the methods of relief when it loses its vigor and power. Among the specialists who have successfully devoted their talents to the senses of seeing and hearing, is Wulfran Guilbault the optician, for 23 years engaged in this profession in Biddeford, and located in the Masonic building, Room 7, the past 11 years. The



most modern and improved equipments for testing the eye are operated here, and a thorough, scientific examination given every patient. With the cause discovered, the right remedy is applied, and glasses for any defect in vision are at once supplied, the testing, grinding, and fitting being done on the premises, every improved appliance in optical goods and facilities being at hand. Artificial eyes even, are fitted here, as in the best managed hospitals. Mr. Guilbault has also made a study of the ear, and has 15 different appliances to assist defective hearing, such inventions as the auraphone and dentrophone being carried by him. Separate rooms for each department are maintained, and the stock and facilities are not excelled in Maine, outside of an eye and ear infirmary, while no better service is given anywhere. Mr. Guilbault was born in Canada, was educated in the Biddeford public schools and is a graduate of the Philadelphia Optical College, practically as well as scientifically being most thorough and experienced in his line. Mr. Guilbault is a member of the St. Jean Baptiste Society and Artisans, and of Me. Ass'n of Opticians, besides being foremost in his profession.



CONSULTING ROOM AND ARTIFICIAL EYE DEPARTMENT



HON. JOSEPH GOOCH.

Hon. Joseph Gooch, for the past 10 years, continuing the old established carriage shop at 305 Main street, is one of our prominent industrial men and citizens who has won distinction in public as well as private affairs. At the present time, Mr. Gooch conducts an extensive carriage shop, where any kind of a vehicle is made in heavy or light wagons, pungs or sleighs, especial attention, however, being given to order work, every job being constructed skillfully; durable material used and expert workmanship employed. All sorts of repair work is done, 6 capable men being employed and three floors occupied, the business being established 40 years ago and purchased by Mr. Gooch 10 years ago. Mr. Gooch was born in Kennebunk, educated there and in Saco, and was overseer of the Saco Water Power Co. 30 years. Interested in all efforts for the betterment of the community and high in the confidence of the Republican party, he has represented his constituents ably and uprightly, first as a councilman, then an alderman 2 years, and as Mayor of Biddeford 2 years, giving a business like, progressive and forceful administration. Mr. Gooch is a member of the Masons and K. T., and has the personal as well as industrial qualifications that has placed him among our foremost men.

BEAUDOIN & BEAUDOIN.

Carrying goods of a reliable quality, selling them at the lowest market prices, and furnishing prompt, reliable service, are the rules of Beaudoin & Beaudoin, the grocery house at 307 Main street. In addition to the complete stock of fancy and staple groceries carried, fine cured and fresh meats are handled; also fish, provisions and fresh vegetables, so that the housekeeper can order any eatables here and have her order promptly filled, with the knowledge also that the goods and prices are right. This business, originally established in 1897, was bought out by the present proprietors in 1904, and they have enterprisingly developed its facilities and capacity. Three efficient assistants are employed. S. Beaudoin was born and educated in Sherbrooke, Can., and formerly was in the ice business for 12 years. H. A. Beaudoin was born in Sutton, Que., educated in Farnum, and was a clerk in a general store in Cowansville, Que. for 8 years. He is a member of the C. of F. The firm is recognized for its straight-



EVERETT M. STAPLES.

Virtually a specialty store, the growth of the dry goods and garment business of Everett M. Staples, at 146 Main St., has been promoted by the enterprise and energy of the proprietor; but has also been advanced by the present day tendency to seek the trading centres, where particular attention is devoted to certain lines. So it is, that since Mr. Staples became established, in 1899, he has had a most encouraging and noticeable increase of business, and has become more and more the headquarters for dress goods, in woolens, fancy mixtures, silks, and light fabrics; also carrying on the second floor some of the most exclusive and attractive patterns in shirt waists, suits, coats and other garments that can be found in this section. A desirable line of furs is carried in season,

while other lines are by no means slighted, and in fancy and dry goods, notions, etc., the stock is always fresh, up-to-date and embrative of the current season's novelties and styles. Some seven assistants are employed, and two floors, 1,600 square feet each, occupied. Mr. Staples was born in Biddeford, graduated from the grammar and high schools here, and was employed by J. G. C. Smith for 7 years; seeking his own opportunity when he branched out for himself, and alertly enlarging his field and capacities he has industriously foraged ahead. Fair treatment, reasonable prices, and reliable stock are the features he stands for. Mr. Staples is a 32d degree Mason; a member of the K. T. and Shrine, and his hustling commercial ability is paralleled by his steadfast and admirable personal qualifications.

forward methods and business ability, and both gentlemen are regarded highly.

BIDDEFORD CUSTOM LAUNDRY.

The Biddeford Custom Laundry, 47-49 Elm street, established 15 years ago and under the present progressive management since Nov. 1906, is one of the modern concerns of its kind with every improved equipment for doing thorough and satisfactory work and with every safeguard to prevent wear and tear of even the daintiest fabrics. Some of the first class up-to-date machinery is operated in view of the public and the entire plant and facilities are conducted in this

straight forward manner, the aim of the firm being to give thorough service in high grade work and prompt delivery. Starched goods are finely laundered here, while a specialty is made of family washings for which reasonable prices only are charged. Fifteen able assistants are employed and floor space comprising 5400 square feet is occupied. John F. Neilon was born in Portland, educated in Lawrence and has been in the grocery business in Saco 15 years, now located there corner of Water & Elm streets. John F. Neilon, Jr., was born in Lawrence, educated in Saco and has been manager here since last Nov.



F. X. COTE & CO.

Comparing favorably with metropolitan establishments, the firm of F. X. Cote & Co. house furnishers at 24 Washington street, have a stock, capacity and facilities that places them among the leading business houses in this section. Everything for kitchen, dining room, chamber or parlor is carried in extensive assortment, so that all grades and all styles of workmanship can be shown. But in the fittings of a residence more than furniture is needed and this concern handles every necessity, such as stoves, ranges, carpets, draperies, bedding and crockery. One need hardly step out of this large establishment to

fit the home from cellar to attic, while as favorable prices can be secured here as any place in N. E. Four floors 2,090 square feet each are occupied and four energetic assistants employed. Mr. Cote was born in Canada, and educated in the public schools of Biddeford. Becoming established in his present business in 1885, he has industriously and sagaciously developed it to its present importance. Mr. Cote is a member of St. Jean Baptist society, C. of F., F. of E. and French Canadian Institute of which he has been treasurer 15 years, being one of our leading French American citizens in both social and commercial circles.

JOSEPH MENARD.

In the grocery store of Joseph Menard, at 47 Alfred street, as extensive and complete as any in this section, we have an example of what industry, energy and upright methods may accomplish. Mr. Menard has devoted all these qualities to his business, has made steady advancement in succeeding years, so that at the present time he is classed among our foremost commercial men. Carrying complete lines of fancy and staple groceries, canned goods, fresh meats and provisions, he has such a varied and extensive selection that the most critical may be suited here, while in the matter of reasonable prices Mr. Menard allows no one to under quote or

undersell him. The numerous transactions of the firm, and the facilities to promptly attend to them, is shown in the figures; eight competent assistants being employed, two teams kept in constant service, and two floors of 6,000 square feet each occupied. Mr. Menard was born and educated in Canada, locating in Biddeford 38 years ago. Entering into the grocery trade with a partner 15 years ago, he took possession of his present store 7 years ago, and as sole proprietor made continual progress, constantly making additions to his store, capacity and equipment. Mr. Menard is a member of St. John's Society and Union of St. Jean Baptist, and is numbered among our influential French-American citizens.

JOHN B. LOWELL.

One of our old established business men whose career has long been identified with Biddeford's development, is John B. Lowell at 91 Main street, dealer in stoves, ranges, hardware, tin, sheet and iron jobbing. Mr. Lowell has been established since 1879, and is not only thoroughly experienced in his industry but has a reputation for honesty and straightforwardness that gives him the confidence of many patrons. Full lines of heaters, tinware and metal workers' supplies are carried, and all jobbing work in any department is promptly and efficiently done. Three capable assistants are employed, and an entire building, 3 floors 80 x 24 feet each is occupied. Mr. Lowell was born in Saco, educated in Biddeford, and worked with his father and learned his trade of tin-smith with him, setting up for himself nearly 30 years ago. Mr. Lowell went into the Navy in the Civil War, and gave 17 months of loyal service to the Union. He is a member of the G. A. R., also of the Masonic order. He has been on the Board of Aldermen, also on the School Board, and in business and public life has exemplified his rule of strict integrity and honest purpose which has gained him the highest respect of his fellow citizens.

H. K. LORD.

Known as Lord's Stable for more than 25 years, the present proprietor of the livery at 42 Alfred street, H. K. Lord, has not only maintained the prestige of the old concern, which was run by his father, J. O. Lord, but has added modern equipment and facilities and increased the patronage since he took charge 11 years ago. Up-to-date livery rigs in first class condition are kept ready for use at all times, while boarding and baiting are attended to and first-class, expert care given to all horses, about 12 of which are generally kept on the floor, sound and fit for service. Two or three capable assistants are employed and two floors comprising 5600 square feet occupied. Mr. Lord was born in Kennebunk, but educated in Biddeford and was formerly engaged in farming, until he succeeded his father, here. Giving entire and enterprising attention to the business, he has become known for his upright methods and reliable transactions and has an excellent standing in our city, both commercially and personally.

A. W. VARVILLE.

Established as recently as May, 1905, the industrial ability and enterprise of A. W. Varville, is responsible for his marked progress and success. Carrying at his store, 302 Main street, a complete line of stoves, ranges, furnaces, tin and sheet metal and plumbers' supplies, he shows some of the best and most improved heaters on the market and sells at the lowest prices. Durable materials in metal and plumbing supplies are carried, while sanitary arrangements, the installation of heating plants, all plumbing and sheet metal work is done by this house in the most modern and skillful manner, six assistants being employed. The store, which is largely stocked occupies space of 3125 square feet. Mr. Varville was born and educated in Biddeford and has had 18 years experience at his present trade, while his business integrity and sagacity have gained him an unusual standing in the past two years.



DEERING-PROCTOR BOX CO.

Comparing favorably with any similar industry in this section of N. E. is the Deering-Proctor Box Co., one of the most modern and improved plants and one of the most widely known concerns in the state. Reorganized in 1899, the most up-to-date equipment, most approved machinery and appliances have been installed, so that for first class products, reliable material and trustworthy workmanship this company is unsurpassed and has a high reputation in all markets, making prompt and numerous shipments chiefly through the Western, N. E. and the Middle states.

Box shoos and packing boxes for all kinds of manufactured goods are produced here, the firm also operating its own lumber mill to furnish the material and exercising the same care and ability in all details connected with the manufacture of the boxes and shoos, so that these commodities have an unexcelled reputation wherever introduced. Some 75 hands are employed and the extensive plant and grounds are located near the Eastern Division depot of the B. & M. R. R. The officers of the Co. are F. C. Deering, pres.; C. S. Parcher, sec.; T. D. Proctor, mgr. Mr. Proctor was born and educated in Belknap Co., N. H., and has been in the box making business 25 years

and manager here the past 8 years. Practical and experienced in this line, he has devoted his energy to the development of his present enterprise, determining to produce goods that in workmanship and utility would be superior to others, to meet any competition by the quotation of most reasonable prices; and by upright, straight forward methods keep the integrity of the Deering-Proctor Co.'s name unquestioned. And this policy of Mr. Proctor's since 1899, has given to him individually, as well as to the Co., a most enviable and sound standing in financial and industrial circles.

W. I. DENNETT.

Attending with tact, skill and all modern facilities to the final disposition of the body, W. I. Dennett, for 21 years established in our city, has built up an unsurpassed reputation for professional services. Warerooms and office are located at 19 Adams street where every supply is carried in complete and desirable assortment, while in carriages and hearse, Mr. Dennett furnishes the most modern and beautiful equipment in the two cities. All the rolling stock necessary for any branch of the work is owned by Mr. Dennett, this including an ambulance and carriage for quarantine patients. In the conduct of his profession, Mr. Dennett is called upon to attend and prepare bodies for shipment long distances, south and west, and he fulfills these tasks painstakingly and expertly, his own ability being extended by the assistance of two licensed embalmers whom he employs. Mr. Dennett was born and educated in Saco; also in the Mass. college of embalming and the Echo school of sanitary science in Philadelphia and has been an undertaker 21 years and at his present location seven years. He is also a coroner and a gentleman in whom confidence is reposed, personally as well as professionally. Mr. Dennett is a member of the Masons, K. T., I. O. O. F. Encampment, Canton and K. of P. C. Norman McIntyre was born

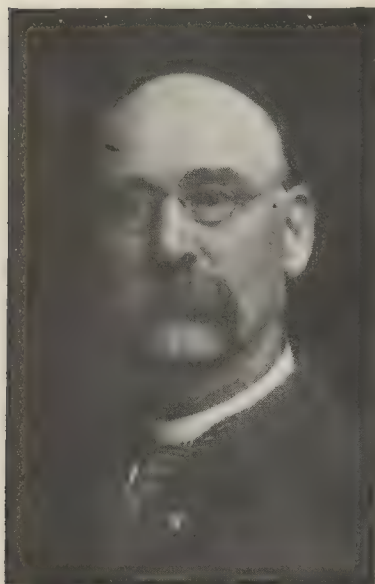
and educated in Saco and has been a licensed embalmer, 11 years and been assistant to Mr. Dennett since 1887, by his ability and trustworthiness aiding in upholding the prestige and high standing of the W. I. Dennett concern.

C. J. MURPHY.

In stock, modern methods and enterprising management, the music store of C. J. Murphy, 211 Main street, compares favorably with any similar establishment in this section; allowing as wide a latitude in the choice of any musical instrument and as liberal terms as is offered anywhere. Pianos of well known makes and standard reliability are sold for cash or on easy terms, in either case the most favorable price being made. Other musical instruments are carried in assortment, phonographs and records, also an extensive line of sheet music including the latest compositions. Several of the best known makes of bicycles are handled. Two alert assistants are employed and courteous attention given all patrons. Mr. Murphy is a native of Biddeford, was educated here and established this business in 1895, applying energy and industry to its successful development. Mr. Murphy is a member of the K. of C. and Emmett society and has an estimable standing in the community.

E. H. GOLDTHWAITE.

One of the most carefully and extensively stocked paint and wall paper stores in the two cities, is the up-to-date and enterprisingly managed concern of E. H. Goldthwaite, at 24 Alfred street, Mr. Goldthwaite having had an especially valuable and developing career in this trade that has given him an unqualified patronage and prestige. Dealing in paints, oils, window glass, and painters' supplies, he knows by experience the most desirable lines of materials, and these he handles at the lowest market prices. He is agent for the Derby paints, and also carries an extensive line of wall papers, displaying high grade goods in the most seasonable patterns and colors. Two or three expert assistants are employed, and floor space of 1,300 square feet occupied. Mr. Goldthwaite was born and educated in Biddeford, and learned his trade of painter here, and employed by the man whom he subsequently bought out with a partner in 1889. In 1897 Mr. Goldthwaite became sole proprietor, and giving special attention to interior work and stock has become known as one of the leaders in his line, his commercial enterprise being supplemented by his upright methods. Mr. Goldthwaite is a member of the Masons, and of the present School Board, and has a public spirit and interest in our city.

**F. L. HAMMOND.**

Established as recently as Jan. 1903, F. L. Hammond at 90 Washington street, dealer in carriages, robes, harnesses etc., has shown a business enterprise and uprightness that has gained him an increasing patronage and a sound reputation for reliability and square dealings. Handling various makes of carriages, an extensive line of robes, whips, harnesses etc., he gives careful attention to the workmanship and durability of all commodities, sells at reasonable prices and stands back of his word in all transactions. Mr. Hammond was born in North Conway, educated in Buckston and formerly was overseer of the weaving department of the Pepperell Mill 11 years, for six years previous having a similar position with the Lake George Manufacturing Co. in Ticonderoga, N. Y. Mr. Hammond is a member of the Masons, K. T. and Shrine, is past grand of Laconia lodge, I. O. O. F., past chief patriarch of York encampment. He was a councilman one year and is considered one of our public spirited citizens.

NUTSHELL RESTAURANT.

In the Nutshell Restaurant at 109 Main and 4 Alfred streets, Biddeford, has one of the most complete and up-to-date eating houses in this section of Me., which in the past 4 years has had a most rapid and successful growth. A most extensive and varied menu is served here, and the service is prompt and high class. The Main street section is finely arranged with neat and handsomely set tables; a lunch bar on the Alfred street side as well as tables being largely patronized. Almost anything in the refreshment line is served, a modern soda fountain being operated, popular lines of confectionery, also tobacco, cigars etc. Regular boarders as well as transients are accommodated and for a tender steak, oysters in all styles, as well as delicious pastry, excellent coffee and pure wholesome food of any kind, there is no better place in the two cities than the Nutshell. A finely equipped kitchen is part of the establishment and a chef who is entirely competent, attends to the selection of desirable eatables and to their skillful cooking. In fact, 6 capable assistants are employed and courte-



ous service given all patrons. N. Lachance, the proprietor, was born and educated in Canada, but has lived in Biddeford 23 years. Four years ago Mr. Lachance bought out the restaurant on Alfred street conducted by Mr. Cote for 7 years. Mr. Lachance's methods proving extremely popular and his patronage steadily growing, he added the Main street portion and has now the largest restaurant in the two cities. Mr. Lachance is a member of the Eagles and has a host of friends.

**HERBERT E. B. SMITH.**

Established for himself at 138 Main street the past 13 years. Herbert E. B. Smith, the custom tailor, has at the present time an unsurpassed reputation for workmanship, reliability and upright transactions, a constantly increasing patronage being testimony of the confidence reposed in Mr. Smith. As a fashionable tailor, Mr. Smith carries an excellent stock of seasonable and stylish material, making them up into correct and properly fitted garments and suits and furnishing trustworthy and skilled workmanship. Moderate prices for consistently good work are maintained, and ladies' fine tailoring as well as men's is done. The latest and most stylish lines of fall goods are now being shown in extensive assortment. Repairing, alter-

ing, cleansing and pressing are jobs to which particular attention is given, 4 to 6 competent assistants being employed. Mr. Smith who was born and educated in Biddeford, learned the trade of tailor here, then taking a course in the N. Y. cutting school and succeeded his uncle, this shop being in the family for 30 years. Mr. Smith is a member of the I. O. O. F., was on the executive committee and was a zealous promoter of Biddeford's 50th anniversary celebration.

**N. GOODKOWSKY.**

Occupying a distinct and important position in our mercantile field, N. Goodkowsky, broker, real estate agent, jeweler and dealer in musical merchandise, has a variety of enterprises that display his unusual alertness, which has brought him prominence in the business world. Mr. Goodkowsky has been established in our city 25 years and at his store at 153 Main street, handles jewelry, clocks, watches, diamonds and precious stones, cut glass and silver-ware, which is shown in attractive assortment. Pianos of well known makes and other musical instruments are carried, Mr. Goodkowsky defying the sharpest competition on goods and prices. Some seven years ago Mr. Goodkowsky took up the real estate proposition and has energetically developed it, handling much sea-shore and city property, doing the largest business in York county and also acting as broker, his increasing list of patrons, testifying to his success in this line. Mr. Goodkowsky has a fine covered carriage and a pair of horses, so he can show about free anyone looking for real estate. He is also connected by telephone. Mr. Goodkowsky was born and educated in Russia and in our city has become widely known for his enterprise and integrity, being esteemed also for personal qualifications and public spirit. He is a member of several fraternal organizations.

L. V. GUERTIN.

"Hospital for watches" explains in a catchy phrase the specialty of L. V. Guertin, the jeweler at 210 Main street, Mr. Guertin being especially adept and skillful in reconstructing any time-piece and putting it into correct, accurate adjustment, his reputation as a repairer of watches being unsurpassed. Mr. Guertin also carries a selected line of jewelry,



diamonds and other precious stones, as well as watches and clocks, selling at reasonable prices and guaranteeing the merit and reliability of his goods. Two competent assistants are employed and as Mr. Guertin has been established here since 1885, he has long been known for

his upright methods and trustworthy workmanship. Mr. Guertin was born and educated in Canada, but in 22 years has become identified with Biddeford's interests and welfare and is esteemed in all circles of our city. He is a member of the F. O. E.

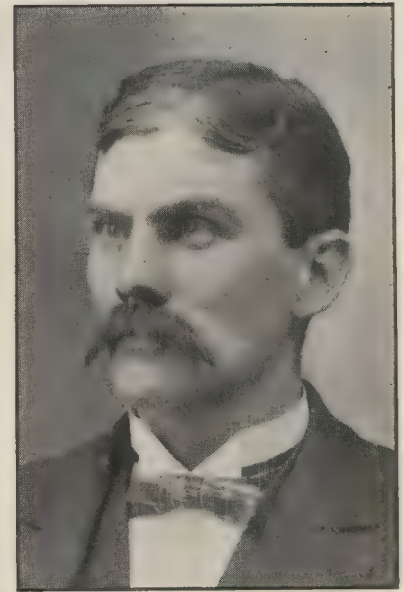
N. TETRAULT & CO.

In the firm of N. Tetrault & Co., at 8 Water street, we have an example of what hustling and enterprising ability may accomplish, when it is backed by methods of which the public is bound to approve. Less than three years ago, in fact in Nov. 1904, this firm took the store on water street after it had been closed five months. Stocking it with desirable lines of groceries, choice meats, etc., the first customers were attracted and shortly more and more patrons, this increase being continued to the present day, and one of the most prosperous businesses in this section developed. As trade increased so did facilities and capacities, at the present time every line of fancy and staple groceries being kept in stock, including some of the best known grades of flour, such as the Diamond, Washburn-Crosby and Perfection; also meats in a separate department, fish, provisions, and fresh vegetables, the lowest market prices always prevailing. For these extensive transactions and handling of commodities floor space of 3,000 square feet is utilized, 4 capable assistants employed, and one team kept in constant service. Mr. Tetrault was born in Lawrence, Mass., educated in Biddeford, and was employed in a grocery store on Elm street for 8 years. Securing this location on Water street he has gained success by marked business ability in his policy and methods. Mr. Tetrault is a member

of St. Jean Baptiste Society; was a Councilman 3 years, and is numbered among our public spirited citizens.

SOUTH END CIGAR STORE.

In the South End Cigar Store, which was established by E. P. Staples 9 years ago, we have one of the most popular and largely patronized stands in this section, an extensive and desirable line of smokers' supplies being carried, also guns, ammunition and other sporting goods. Here too are made the famous E. P. S. one of the most satisfactory 10 cent cigars that is sold in this section and recommended highly by smokers who are judges of taste, smell and the quality of a good cigar. The "295", a 5 cent cigar has a large demand and is conceded to be one of the best at the price that is on the market. Various other special brands are manufactured by Mr. Staples who has a large trade in York Co., while he also handles complete lines of smoking tobacco, cigarettes, pipes etc. The principal store at 33 Alfred is supplemented by a stripping room on Bacon street, space of 1,200 square feet being occupied and 4 capable assistants employed. Mr. Staples was born in Cape Elizabeth, educated in Biddeford, where he learned the trade of cigar maker and starting in business for himself has shown unmistakable ability and enterprise. Mr. Staples is a member of the I. O. O. F., K. of P., Eagles and was in the Council 2 years.



T. W. A. SMITH.

York County has many efficient florists and fine conservatories, and among them is T. W. A. Smith whose finely equipped hot houses are at 43 Prospect street and also at 163 Pool street. Mr. Smith is an experienced and practical horticulturist and landscape gardener, and has an unexcelled reputation for the excellence of his work. Palms, ferns, lilies and potted plants are extensively dealt in, and a specialty made of cut flowers for funerals and social functions. Artistic and handsome floral designs are also supplied with prices always reasonable. Orders are taken and delivered for 15 miles around. Capable and experienced help to the number of four are employed, three acres of land and 10,000 square feet of glass occupied. Mr. Smith was born in Lewiston, and educated in the public schools of Biddeford. He established his present business in 1895, and has built up a large and lucrative business. Mr. Smith is a member of the Masons, I. O. O. F., Encampment and Rebekahs, K. of P. and Red Men and is a past officer in the I. O. O. F. and K. of P. Mr. Smith is highly esteemed as a business man and citizen. Mr. Smith is most ably assisted by his wife who has had 12 years experience, which has made her an expert at her chosen vocation.

JOSEPH POLAKEWICH.

For 23 years Joseph Polakewich has been a leading figure among our commercial men, a statement that is warranted by his reputation and by the up-to-date business he carries on at 121-123 Main street. Here, under the sign of Polakewich Bros., which was the old firm, he has been sole proprietor the past two years, handling one of the most extensive stocks in the two cities, of clothing, men's furnishings, hats, boots, shoes, etc. Being, in fact, a top-toe outfitter, and through experience and able judgment, carrying complete in each department goods of the most desirable makes and reliability; up-to-date and seasonable always, and meeting the sharpest competition by the maintenance of the lowest prices for the quality of goods sold. Four capable assistants are employed and space of 3,200 square feet occupied, the business having been energetically developed



from a small beginning to its present important capacity. Mr. Polakewich was born and educated in Germany, and has been in Biddeford 23 years, be-

coming known in that time as an estimable patriotic citizen as well as one of our foremost business men. Mr. Polakewich is a member of Damon lodge, K. P.

ELITE PHOTO STUDIO.

Though some business signs and trade marks sometimes appear to be selected for their high sound and consequently are often misleading, the Elite Photograph Studio at 139 Main street, is just what its title indicates it to be. It is here that the best and most artistic work in photography is done in this section, where finished and expert ability is exercised; every modern process operated and every advanced equipment employed to produce high grade photographs, superior in workmanship and unexcelled in the artistic details, such as posing, mounting and getting striking and attractive effects in the most popular and desirable prints. Platinum and sepia printing are particularly effective as produced here and in group and class pictures the distinct and excellent likenesses obtained are exceptional for this style of work, a discriminating patronage through York county giving their orders here. Mr. Poisson is especially successful with children, getting their sympathy and focusing them in most natural and charming attitudes. Interior and exterior photos are taken with equal thoroughness and ability while in copying and enlargements, both in sepia and water color, there is a fidelity in draw-



E. J. POISSON

ing and a skill in coloring that gives the studio first rank in this line and restores the confidence in people who have been misled by so called "portrait painters." The Studio, utilized for such purposes for half a century has, under E. J. Poisson's proprietorship, been made up-to-date and embrative of all improved equipment, being handsomely fitted up and comprising the largest skylight in the city, three capable assistants also being employed. Eugene J. Poisson was brought up in Biddeford, was educated here and entered his present profession 15 years ago. For five years he was located in Westbrook and in 1898 returning here, he bought out E. Sawtelle and with customary energy and enterprise began the developing career, which has led to his present reputation and prestige. Mr. Poisson is a member of the K. of P., Red Men, Maccabees and N. E. association of photographers and has a most favored and desirable standing in our community.



C. K. BANKS.

As an example of a self-made man, rising from day wages to a standing and rating among the leading industrial men in this section, C. K. Banks, the lumber dealer, at 137-139 Elm street, is most striking evidence. Founding this business on a small scale, in 1871, Mr. Banks has repeatedly and constantly extended his facilities and added to his capacities, to meet the demands of his constantly increasing trade, until at the present time his transactions are most extensive in lumber of all kinds, doors, sashes, blinds, mouldings and building material of every sort. The most reliable goods at the lowest market price, is now as it always has been, a rule maintained by this house. For the stock and constant transactions, seven buildings are utilized, 40,000 square feet occupied, and 6 alert assistants are employed. Mr. Banks was born and educated in Saco, and for 3 years was baggage master on the M. C. R. R., and five years previous was in the teaming business in Biddeford. These employments afford-

ing Mr. Banks but little opportunity, he embarked for himself, and devoting energy, honesty and ability, to his enterprise, has built up an immense business, and has gained a reputation for his soundness and uprightness. Personally Mr. Banks has led an unusually clean and honorable life; has never known the taste of liquor or tobacco, and has high principles and strict following of them, is as fine an example of personality as his financial success is of commercial qualifications.



J. B. JONCAS.

Sept., 1905, J. B. Joncas established his quick lunch restaurant at 8 Washington street, furnished wholesome and palatable food which was served promptly and efficiently, and gave satisfaction to customers who have come to him in increasing numbers in the past two years, at the present time from 100 to 200 people being fed here daily. A specialty is made of ready-to-serve dishes so there is no tedious or annoying wait, while the home made pastry and excellent coffee have found great favor among discriminating customers who want things right. Three alert assistants are employed. Mr. Joncas was born and educated in Canada and is a member of Union of St. John, America, and of the F. of E., and is known in our city for his pleasant personal qualifications as well as his hustling business ability.

GEO. A. ANTHOINE.

As the time of the founding of the business of Geo. A. Anthoine goes back to 1852, one might assume it was an old foggy concern. Quite the contrary is true. The firm of Geo. A. Anthoine, Alfred street, is the leading one in this city, dealing not only in plumbing, heating and hardware, but being most extensive handlers of gasoline and automobile supplies. In plumbing work, this concern has a reputation for being entirely up-to-date and expert, installing scientifically and skillfully heating and lighting plants and making sanitary arrangements and improvements in the most approved and modern manner. Standard makes of stoves and ranges are carried, while in hardware, agricul-



W. E. DUNN.

One of the oldest established and most widely known drug stores, in our city, is the stand occupied by W. E. Dunn, 185 Main street, where a pharmacy has been conducted for at least half a century. Coming under the proprietorship of Mr. Dunn, last year, modern methods are maintained and an up-to-date stock carried, complete in all lines of drugs, chemicals and sundries, proprietary articles and rubber goods known for their medicinal value and as aids to the injured.

This firm is also the manufacturer of the electric anodyne liniment which is sold locally and has been found to be beneficial and effective. All goods are sold on their merit and guaranteed to be as represented. Three competent assistants are employed. Mr. Dunn, who was born and educated in Biddeford, was a drug clerk 7 years before buying out here, this previous experience and enterprising ability gaining him recognition and a standing in commercial circles. Personally Mr. Dunn is highly esteemed.



tural tools and implements, no known invention on the market is lacking. From 10 to 20 people are employed and space of 12,000 square feet occupied. It was in 1852, that J. N. Anthoine started in trade here, the firm being later known as J. N. Anthoine & Son, when in 1876, the son, Geo. A. Anthoine, established

this business and with unbounded energy and enterprise has made additions, expansions and improvements that have led to the present immense establishment. Mr. Anthoine has been 9 years in the state militia, and has had an honorable business career in our city.

E. C. NEAL & CO.

In appearance as well as methods, the clothing store of E. C. Neal & Co., at 43 Main street, is not surpassed in our city for up-to-dateness, alertness and attractiveness. A little distance from the crowded business portion of the city, one might expect a consequent reduction of briskness, or stock or its quality. Quite the contrary. This firm carries not only a complete and extensive line of ready-to-wear garments and clothing but handles superior makes of clothes, which are selected for their durability, workmanship, and their fastness in holding their shape and fit. After a valuable experience in clothing, Mr. Neal makes his leader the Adler goods, which he honestly believes and recommends to be equal, if not superior, to any other make in the market. Fine furnishings, hats, caps, etc., are also carried in the most desirable and seasonable patterns, and reasonable prices are maintained. Two capable assistants are employed, and floor space of 1,500 square feet occupied. Mr. Neal was born and educated in Parsonsfield, Me., and began his career under the direction of that astute business man L. W. Besse, working in the Besse system of store in Ct. and Mass. for 8 years. Becoming established in this city 11 years ago, his ability and enterprise were quickly recognized, and his trade has been already developed, two additions to the store having been made since he started, and every year showing a substantial increase in volume of business done. Mr. Neal is a member of the Masons and I. O. O. F., and known for commercial integrity and uprightness, has also a high standing in the community personally.

GOWEN EMMONS & CO.

One of the most important industrial concerns in this part of the state is the firm of Gowen Emmons & Co., dealers in granite and building material, operators of their own quarry and having facilities to attend to large and numerous transactions in any of their lines. All kinds

**CHAPMAN'S LAUNDRY.**

The steam laundry has grown in popular favor very rapidly in the past few years, and now it is almost the exception rather than the rule when the washing is all done at home, for nearly every family now has at least a portion of the laundry done outside the house. This is due to a variety of causes, chief among them are that the work can be done cheaper, easier and better in the steam laundry, and the system of receiving and returning goods has become so perfect as to almost insure against loss or even serious delay. One of the best equipped and most modern laundries in the State is the Chapman Laundry located at 7 Elm street, and is decidedly the largest and best patronized in Biddeford and Saco. The business was established in 1893, in a small way and has grown to its present large proportions. That the business has increased goes without saying, when it is known that 35 hands are

employed and 4,500 square feet of floor space and two floors occupied. High grade laundry work is done in all its branches and a specialty made of shirts, collars, cuffs and fancy shirt waists. Five years ago a modern new building was erected by Mr. Chapman, and all new machinery installed and in 1906, all the ironing machinery was thrown out and is now equipped with the latest machinery and devices for turning out high grade laundry work. Mr. Chapman manufactures his own gas for heating and lighting purposes, which shows his up-to-dateness and desire for improvement and progress in the laundry business. Mr. Chapman was born in Biddeford, and was educated in the public schools of Sebago Lake. Previous to engaging in his present business he was a steam engineer 15 years. Mr. Chapman has a high standing in commercial circles and is a member of the Masonic fraternity.



of monuments are made at their works at 47 Granite street, new as well as conventional designs being furnished on which estimates are given. Building and contract work is attended to, not only in the two cities, but in various parts of the state for this purpose and cemetery work, the company carrying an immense stock of foreign and domestic granite and having the largest plant and most modern facilities of any in York Co. selling and shipping its goods all over the U. S. Some 7 acres of ground are occupied and 12 to 15 men

employed. The Co. established in 1903, has in its membership three of the most experienced and able men to be found anywhere in this industry. Gowen Emmons who was born and educated in Biddeford, has 40 years experience and for 7 years was in the firm of Emmons & Co. He is one of our public spirited citizens and was a street commissioner 2 years, in the council 2 years and is a member of the Masons and I. O. O. F. Geo. H. Lewis has had 35 years experience in this line. Mr. Lewis was born at Wentworth's Location, N. H., educated

in Harrison, Me., and is a member of the I. O. O. F. Frank Morin was born in Winrod, N. H., educated in Biddeford and has been in granite and monumental work 18 years. He is a member of the C. O. F. and St. Jean Baptiste society. The valuable experience of these gentlemen is strengthened by their uprightness and reliability in all transactions, so that the rating of the concern is not only sound and excellent, but personally as well as industrially the partners are highly esteemed in the community.

LEWIS POLAKEWICH.

Viewed from any point, the extensive department store of Lewis Polakewich is an important and notable enterprise, ranking among the foremost retail concerns in the two cities. But considered from its origin it is a wonderful result of the energy, enterprise and sagacity of one of our self made men and citizens. The present proportions of this business are large; complete lines of dry and fancy goods being carried, boots and shoes, children's hats, while the garment department presents exclusive styles in suits, skirts, waists, coats, etc., and offers as wide a selection, at reasonable prices, as any metropolitan establishment. In fact, the firm may justly be called a top-to-toe outfitter for women, two floors and a basement of 2,400



LEWIS POLAKEWICH

square feet each being occupied, and five efficient assistants employed. This would be a creditable industry for a capitalist, yet is the result of one man's growth and expansion in 20 years. Lewis Polakewich was born in Poland, and there received his fundamental education. In 1887 he came to this country and Biddeford, and without a dollar in his pocket started as a pedlar, in a year and a half the firm of Polakewich Bros. taking a store, gradually increasing their capacities and facilities, and moving from Alfred to Main street, the present establishment coming under the sole proprietorship of L. Polakewich last year. Mr. Polakewich is one of the older settlers among the Jewish people

C. G. SCAMMAN.

While there is a general similarity in all book and periodical stores, the observing patron very quickly discovers quite a difference in them, especially when some particular publication is wanted and is not forthcoming. The writer, however, has rarely, if ever, seen a better or more extensively stocked store than C. G. Scamman's, at 165 Main street, for not only are all newspapers handled, daily and Sunday, but all the weekly and monthly periodicals in fiction, fashion and philosophical lines. One can find any current number of literature here, and the old excuse, "we can't return them," is not used by this firm, which carries in liberal num-

bers the non-returnable as well as returnable publications. The store is also headquarters for stationery, office supplies, books, etc., and deals wholesale and retail in souvenir postal cards, this firm being the first one in the city to take hold of post cards, with a consequent development of its trade in this line. This corner occupied by Mr. Scamman has been utilized for a newspaper and periodical stand for 55 years, and came under its present proficient proprietorship in 1904, from 3 to 10 assistants being employed by him. Mr. Scamman was born in Saco, educated in the public schools and Thornton Academy, and employed in the Pepperell mills as bookkeeper for 6 years. His industry, alertness and business ability have been

most undeniably shown in the past three years, and the high rating of his commercial enterprise is duplicated by the standing and esteem in which Mr. Scamman is held personally.

N. P. RENOUF.

At the department insurance offices of Narcisse P. Renouf, 127 Main street, the most extensive service, the most thorough information and the best possible protection is furnished any patron, this agency of Mr. Renouf's being one of the most comprehensive and ably conducted of any in the state. Every sort of insurance is issued here and the policies are written on some of the most substantial and widely recommended insurance companies in the U. S., Canada, England and Germany, risks on fire, surety bonds, casualty, liability, plate glass etc., being taken at the lowest possible rates through Mr. Renouf's offices. Mr. Renouf has many transactions in all parts of the state, giving prompt and reliable attention to every detail in connection with this industry and employing three expert assistants. Mr. Renouf was born and educated in Canada, and was in the photograph business in this city 12 years before he established his present lines in 1896, his marked success in the insurance field, attesting his ability in it. Mr. Renouf is a notary public, was secretary of the board of health 3 years and is a member of the Webber Hospital Association, K. of C., of the St. John Baptist society and Artisans; has been secretary of the Frontenac Circle since it was organized and was one of its founders and incorporators. Mr. Renouf is numbered among our representative and influential French-American citizens.

T. L. EVANS & CO.

Comparing favorably with the largest metropolitan establishments, the crockery, glass, china ware, and variety store of T. L. Evans & Co., 245-47-51 Main street, is one of the leading concerns in this section, with a most extensive and widely varied stock. It is the most embracing crockery store here, carrying medium and high grade ware; also fine china and other delicate ware; also silver, kitchen utensils and dining room furnishings. Stationery, fancy dry goods, notions and novelties, are handled, and practically it is the only toy store in the city, the second floor being used for an elaborate display of playthings and inventions. Three stores are occupied with ground floor space of 8,000 square feet, and 12 assistants are employed. The firm consists of T. L. Evans, president; Mrs. T. L. Evans, secretary; and H. D. Evans, treasurer. Pres. Evans was born and educated in Biddeford Pool, and founded this business Oct. 12, 1895. He is a member of the Masons, K. T., Shrine and K. of P. Treas. Evans was born and educated in Biddeford Pool, and entered here March, 1896. He is a member of the Masons, K. T., and Shrine. The continuous development and marked increase of business in 12 years is in itself proof of the energy and enterprise of the Company, who personally also as well as commercially, enjoy a high standing and regard in the community.

J. G. DEERING & SON.

A leading industry in Biddeford is the manufacture of lumber, finish and box shooks, as carried on by J. G. Deering &



LAFAYETTE HOUSE OFFICES OF J. G. DEERING & SON

Son. The finely equipped plant with office and main yard located at 14 Elm street, was established in 1866, and incorporated in 1903, and has for its officers Frank C. Deering, president; Fred S. Moody, treasurer; W. W. Roberts, secretary. Altogether 25 acres of land and a large mill and 6 store houses and sheds are occupied. The products of the concern are dimension hemlock and spruce, white wood and Southern pine, doors, windows, blinds, mouldings, stair work, builders' finish, hardwood flooring, cedar posts, shingles, box shooks, etc. The Company operate a large planing mill, and make a specialty of interior and exterior finish, and are manufacturers and wholesale and retail dealers in lumber

of all kinds, which is sold and shipped to all parts of New England and the Middle States. Modern methods are practiced and improved machinery operated, and the employees number from 60 to 75. Frank C. Deering was born in Saco and educated in the public and high schools. He came into the business as a partner in 1888. Mr. Deering has served the city as Councilman 2 years, Alderman 2 years, and Representative to the Legislature one term. Fred S. Moody was born in Saco and educated in Newark, N. J., and was admitted to partnership in 1896. W. W. Roberts was born in Saco, now Old Orchard, and was there educated. He was admitted to the firm in 1892, and previous

was connected with the lumber business 4 years. Mr. Roberts served the city as Councilman 2 years. All members of the Company are known as sagacious business men with progressive ideas, and are heartily in accord with all that tends toward the advancement of the community.

JOHN F. DEAN.

The sometimes held theory that the public can be successfully humbugged, is not substantiated by the progress of business houses in our city, the foremost concerns here being noted for their square dealings and honest methods. The leading retail shoe store of Biddeford, John F. Dean's, at 136 Main St., is, then, proof of the merit of upright transactions and trustworthiness. Established 15 years ago in a smaller store, a few doors removed from the present one, the facilities and capacity of the business have been greatly extended and the patronage largely increased. Today it compares favorably with any metropolitan concern in stock, service and prices. Long rows of neatly boxed shoes comprise the best and most durable makes of footwear that are known on the market, while a specialty is made of the famous Emerson shoe for men and the Patrician for women, all the most seasonable and stylish lasts and materials being chosen. The most modern equipment for the shoe trade, in sliding ladders, adjustable foot rests and comfortable settees are utilized. Space of 2,000 square feet is occupied, and three capable assistants and numerous extras employed. In addition expert repairing is promptly attended to, the most improved machinery operated by electricity being used, and skillful workmanship furnished. Mr. Dean was born in South Thomaston, educated there and in Portland, and was employed by his brother in Portland in the shoe trade. Locating in this city in Sept., 1892, he bought out his first store which he continued 5 years, until the growing demands of his business necessitated his removal into his present commodious location, and where an extensive and discriminating patronage is successfully supplied. Mr. Dean is a member of the Masonic bodies, and is one of our influential citizens.



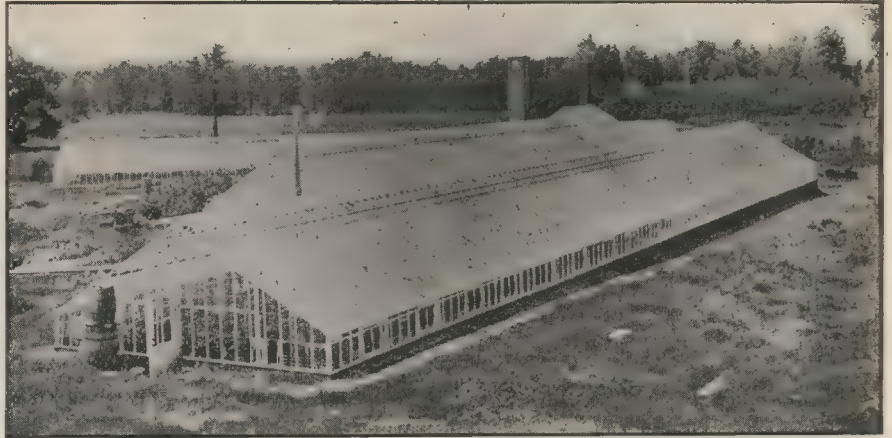
REAR VIEW OF J. G. DEERING & SON'S PLANT



RESIDENCE OF CHAS. S. STROUT

STROUT.

The beacon light in the flower trade in this section, is the big chimney among the hot houses of Chas. S. Strout, on Alfred street. In letters discernable afar off, the name Strout, perpendicular on the brick stack, calls attention to the firm and business represented. The extensive houses and grounds are a development from a modest beginning made about 10 years ago, and a constant promotion of the enterprise, has resulted in facilities, capacity and transactions that are not surpassed in this section. A specialty is made of pinks raised here, a numerous and beautiful variety being produced; so that the local trade is not only supplied but dealers in Portland, Boston and elsewhere. Violets, chrysanthemums, roses, and all blossoms in demand, are raised in season; through experienced care and nurturing, as healthy plants and as beautiful offsprings as may be secured anywhere being produced here. In decora-



GREENHOUSES OF CHAS. S. STROUT

**H. J. CLARK.**

Standing alone in the neighborhood, but taking no advantage of its lack of competition, the general store and waiting room of H. J. Clark at Five Points, 347 Alfred street, has had a decided

growth and popularity, and has successfully and largely increased its patronage in the past five years. Staple and fancy groceries are carried in discriminating assortment: canned goods, bakery products, smokers' supplies, temperance

tions and designs for any occasion, an artistic and appropriate taste is demonstrated, this fact generally acknowledged bringing the house orders from all parts of the county. A couple of acres of grounds are utilized, including 17,500 feet of glass. On the cultivated land hardy plants, green stuffs, and some fancy vegetables are raised; the quality of any product of Strout, the florist, being known for its high and reliable standard. Six people are employed. The business, as originally established 10 years ago, was in a small hot house where flowers were raised and sold at Old Orchard. As the oak from the acorn grew, so the seed of this business thrived and multiplied, and though Old Orchard is still catered to it is but a branch of the great industry which now extends successfully over a wide territory. Mr. Strout, who was a school teacher 25 years, and engaged in this city 15 years, has for the past 18 months given his entire attention to his hot houses. In this business he has become known for his ability and integrity, while personally he has always had a high standing in our city.

drinks and other light refreshments so that the transient as well as regular trade is accommodated. Reasonable prices and courteous service are rules that prevail and make it a pleasure as well as economy to trade here. A telephone pay station is another convenience. H. J. Clark who founded the business May, 1902, was born and educated in England, but has been in Biddeford over 30 years and as a carpenter was employed by the Pepperell Corp. 25 years. He built this store and residence and as an industrial man and citizen is highly regarded in the community. He is a member of the I. O. O. F. Ill health compelling him to relinquish his business it has been continued by his estimable wife, with his son as manager. Walter Clark was born and educated in Biddeford, and learning the trade of machinist was employed at the Saco & Pettes Machine shops 3 years. In assuming his present responsibilities, the young man has shown an energy and enterprise that has won him respect in commercial circles, and the entire family is cordially esteemed by many friends and patrons.

LANDRY & MESSIER.

The reputation of the firm of Landry & Messier, druggists, at 63 Bacon street, has been built up in the past four years, by excellent service, reasonable prices, and desirable goods, the pharmacy be-

ing the only one in the neighborhood, and consequently a great convenience to residents. A complete stock of drugs, family medicines and sick room supplies are carried; also sundries and toilet articles, so that every reasonable demand is promptly met, confectionery is carried and an up-to-date soda fountain

operated. Mr. Messier of the firm is one of the enterprising grocers in our city, on Elm street. Joseph Landry, who gives his entire time and attention to this business, was born and educated in Canada, and has been in Biddeford 27 years; for 20 years in the grocery business, and 7 years in the drug line, becom-

ing established as at present 4 years ago. One assistant, Mr. Landry's son, is employed, and another son has an office here for portrait making and enlargements. Mr. Landry is one of our representative French-American citizens who is esteemed in all circles of our city.



INTERIOR OF J. W. MAHONEY'S DRUG STORE

J. W. MAHONEY.

As completely stocked and as reliably conducted as any similar business in our city, is the pharmacy of J. W. Mahoney, 106 Elm street, established Sept. 26, 1904, and gaining a marked patronage and prestige in these years through the experienced and trustworthy methods maintained. Entire lines of drugs, chemicals, sick room supplies, proprietary

medicines and sundries are handled; also cigars, soda, confectionery and other incidentals of an up-to-date pharmacy. In addition special attention is paid to curatives and preventatives of ills and disabilities, and the well known Pilgrim remedies are carried, numbering among them hair tonic, headache powders, cold breakers, massage cream, ointments and lotions, while a cough emulsion that has prompt and curative results, is

manufactured on the premises. Two assistants are employed. Mr. Mahoney, who was born and educated in Biddeford, has been in the drug business 23 years, and for 6 years was with the Copeland Medical Institute of Boston, so that in his particular line he is not surpassed in experience or ability, his professional training being supplemented by upright business methods. Mr. Mahoney is a member of the K. of C.



P. J. PARADAY.

The most up-to-date and modern spirit is evinced in the cigar and tobacco store of P. J. Paraday, at 130 Main street, and for appropriateness and attractiveness no business house in our city surpasses this one. Though established in this business 17 years Mr. Paraday located here last year, and against walls of green he put in handsome fittings of cherry and mahogany, the combination effecting a noticeable harmony. However, furnishings are not commodities, and "smokes" are what count among his extensive patronage, and that is of first importance to Mr. Paraday, who, in making the Ajax aims to

furnish the best cigar for the money that there is in the market. It is a fine 10 cent Londres, in which high grade material is used for filling and wrapper. The little Ajax is a popular brand for a 5 cent smoke, and a discriminating patronage is proof of the satisfaction that both give. All smokers' supplies are handled in abundance, four capable assistants being employed and space of 1,200 square feet occupied. Mr. Paraday was born in Canada, educated in Biddeford, and commenced the manufacture of cigars in Saco, moving to Biddeford 17 years ago, and into his present handsomely equipped store last Nov. Mr. Paraday is a member of the Masonic Orders and K. of P., takes a decided interest in matters pertaining to the welfare of Biddeford and has a high standing in all circles of our city.

L. A. TALBOT.

Thoroughly able and experienced in the grocery business, L. A. Talbot, at 25 Water street, in the building he bought 2 years ago, has built up an extensive trade and become known as one of the leading grocery men in this section. All the leading lines of staple and fancy groceries, the most reliable brands of flour, teas, coffees, spices and canned goods are carried in complete assortment. Prime cured and fresh meats, vegetables and fruits are handled and the lowest possible prices for quality of goods are maintained. Four capable assistants are employed, one delivery team and two floors and basement occupied. Mr. Talbot was born in Canada, but edu-

cated in Biddeford and has been a resident of our city 21 years. Always connected with the grocery trade, he was a partner in a firm 7 years and became established as at present Feb., 1905, energetically and enterprisingly developing his business to its present capacity and facilities. Mr. Talbot is a member St. Jean Baptist, St. Joseph society and Artisans and was a councilman 3 years, being regarded as one of our representative French-American citizens and influential commercial men.

H. P. POISSON.

At the studio of H. P. Poisson, at 137 Main street, some of the best work in portraiture that is produced in this section of the State is finished, as a constantly increasing and satisfied patronage can attest. The most improved and modern equipment for high-class photographic work is operated here, and all the details for effective likenesses are skillfully attended to, so that in posing, printing, toning and mounting, the most desirable results are accomplished and reasonable prices only are charged. Two or three capable assistants are employed and pleasant and attractive quarters occupied. Mr. Poisson was born and educated in Canada, and has been a photographer for 20 years, being thorough and experienced in all branches of the work, a fact that has been ably demonstrated since he became established as at present in 1901. Mr. Poisson is a member of the Maccabees, and has a high standing in our community, personally and professionally.



CITY BUILDING

YORK COUNTY SAVINGS BANK.

Broad financial experience and judicious management have placed the reputation of the York County Savings Bank among the strongest and soundest in Maine. Incorporated March 27, 1860, the institution, located in the City Bldg, has always been promoted energetically and uprightly; has been conducted sagaciously and wisely, and has stimulated thrift and economy among a large number of depositors. Owing to the confidence felt in the management of the bank, and the honorable policy always pursued, there has been a steady increase of investors, which has led to its present high standing. The annual statement of the bank, issued May 16, 1907, is an indication of its prosperity, the deposits amounting to \$1,108,443.19, reserve fund \$37,000, and undivided profits \$29,704.16. Its resources are distributed among some of the most profitable and developing properties in the country, numbering city bonds, railroad stock, national bank stock and corporation stock; Maine railroad bonds to the amount of \$63,000 being held, and outside of Maine \$358,000. On various stocks held the par value at the present time is considerably in excess of the price at which the bank purchased, demonstrating the foresight with which its affairs are handled. The estimated market value of resources above liabilities for deposits, earned dividend and State tax, is \$114,576.16. The officers of the bank are gentlemen of responsibility, with heavy interests in the community, and comprise John Berry, president; R. H. Ingersoll, treasurer; Henry H. Goodwin asst. treasurer. The trustees are John Berry, Charles H. Prescott, Frederick A. Day, William C. Rousin, Henry H. Goodwin. Mr. Ingersoll, who has been treasurer here 38 years, is known as one of the most thorough, experienced, and capable banking men there is in this section. Born in Bangor, and educated in Portland, he was in the treasury department in Washington 4 years, and in the Custom House at Portland 2 years. In our city he has not only had a notable influence on the growth and prestige of the York County Savings Bank, but has taken a public spirited interest in all affairs of the city, and was a Councilman 2 years; Alderman 2 years; and Representative to the State Legislature 1 term. Mr. Ingersoll is a member of the Masons, I. O. O. F., and K. of P. Henry H. Goodwin, who

has been assistant treasurer 17 years, was born and educated in Biddeford, and U. of M. Both gentlemen give courteous and accurate service to all clients; are considerate and fair minded in ad-

vice, and by their methods of integrity have promoted the highest interests of the bank and its patrons, and earned a high standing for themselves in all circles of the community.



VIEW OF THE RACE A BETTER MACHINE SHOPS



REAR VIEW OF THE SACO & PETTEE MACHINE SHOPS

SACO AND PETTEE MACHINE SHOPS.

One of the largest cotton machinery manufacturing plants in the world is the Saco and Pettee Machine Shops, originally established in Biddeford, in 1842, and since that time having a remarkable bearing on the growth, development and prosperity of this city. As manufacturers of cotton machinery, the Company's products have a reputation in every cotton centre of the country, and makes large shipments to all points of the United States. Its immense plant in Biddeford, and a second one in Newton Upper Falls, Mass., both furnished with the most modern and improved equipment for expert operations. The years the concern has been in existence gives it an experience, reliability and sound standing, which recommends its products as the most thorough, trustworthy, and high class that are manufactured. Every portion of the work is done skillfully and painstakingly, while time tested material only is used. The foundry and machine shops, located along the B. & M. railroad in Biddeford, are substantial brick buildings, occupying 15 to 20 acres, and all are equipped with the highest class machinery and improvements to facilitate

transactions and produce the highest standard cotton machinery. Some 1,200 hands are employed, the Saco and Pettee shops standing second only in Biddeford to the great Pepperell Manufacturing Co., in the number of people engaged and space utilized, and this Company having provided the first machinery for the Pepperell Company when it started, and in succeeding years kept it furnished with additional equipment. At the Newton Upper Fall, Mass., plant, there are manufactured drawing frames, revolving top flat cards, eveners drawing frames, and 1,000 hands are employed there. The present Company was organized in 1897, and the officers are, Henry S. Shaw, president; R. P. Snelling, vice-president; F. J. Hale, general agent; E. E. Blake, agent; the Southern office in Charlotte, N. C., having for agent A. H. Washburn. Mr. Blake, who is in direct charge here, has been with the Company 15 years, and his supervision of the plant has been able, incisive and executive. Every department has been brought to the highest point of efficiency, and the immense output of the concern, the prompt fulfillment of large contracts, and the frictionless manner in which the plant is conducted, is directly traceable to Mr. Blake's forceful and politic management.

LIBBY & ETCHells.

In the firm of Libby & Etchells, 72-76 Alfred street, we have a concern that is not only among the foremost in the retail grocery trade but one that is unique, in the fact that these two gentlemen have been in business together for 34 years, sometimes an individual having this record but rarely partners. The reason is simple, both are able and alert and favor the same honest methods of conducting business. In consequence, after starting 34 years ago, on Main street, they worked unitedly, and developed correspondingly, annually increasing their capacity, facility and operations, until 8 years ago, when they took possession of their modern department store on Alfred street, where they carry not only groceries, meats, flour and provisions, but also handle hay, grain and feed, having their separate departments and all modern equipment for prompt transactions. Four capable assistants are employed, two teams used for delivery, and floor space of 4025 square feet and basement are occupied. Wm. F. Libby was born and educated in Saco, was in the dry goods business in Boston a short time, a grocery clerk for 9 years, then in 1873 effecting the partnership with Mr. Etchells, that has been so successful for both. Joseph Etchells was born and educated in England, and was a machinist by trade, also for a couple of years em-

ployed in a cooperative store here, before joining forces with Mr. Libby. Both gentlemen are members of the Masons and I. O. O. F., and are numbered among our leading business men and representative citizens.

BRANDT STUDIO.

The Brandt Studio, established at 169 Main street, since April, this year, in rooms devoted to photography for the past 25 years, has quickly gained a reputation for high class, painstaking and effective work that is constantly gaining it an increasing and discriminating patronage. Every detail of portraiture is thoroughly understood and skillfully practiced here, so that first-class likenesses are not only produced but artistic effects in lighting, posing, and original mountings, a harmonious and attractive result being achieved. All the improved equipment for any style of photographic work is operated here, and three efficient assistants are employed. E. R. Brandt was born and educated in Farmington, and has 12 years experience at his profession, and for 3 years was in the firm of Philbrick & Co. Known for upright business methods and integrity in all transactions he has an excellent standing commercially, while personally also he is highly regarded. Mr. Brandt is a member of the I. O. O. F.



ST. JOHN BAPTISTE BUILDING

GEO. W. CARTER.

Among the many grocery and provision houses in our city competition is close, but in every section there are certain stores that are leaders in reliability of service, quality of goods, and reasonable prices. Such a one is the business of Geo. W. Carter, at 383 Main street, where all that is desirable in fancy and staple groceries is kept, including leading makes of flour, standard brands of canned goods, prime cured and fresh meats and provisions, Mr. Carter also dealing in hay and grain, and for all commodities quoting the lowest market prices. He is agent for the Stott flour, a most carefully and expertly milled product. Four to six capable assistants are employed. Mr. Carter was born in Whitefield, N. H., was educated in Saco, and was in the milk business 6 years. In 1880 he entered the grocery trade, and 10 years later moved to his present location, successfully developing his facilities and capacity, and becoming known as one of our leading business men. Mr. Carter is a member of the K. of P., and was an Alderman 2 years, and is considered a citizen of influence and public spirit.



CHAS. A. BENOIT.

Numbered among our most reliable and up-to-date business men, is Charles A. Benoit, the clothier and men's furnisher at 259 Main street. Mr. Benoit has had 18 years experience in his present line of business with a result that he is familiar with all details connected with it, has a sound judgment concerning the desirability and value of goods, buying and selling accordingly. In consequence, he handles one of the most extensive and desirable stocks to be found in this section, displaying ready-to-wear garments and clothing that are known for their style, workmanship and durability and being agent for Hart,



VIEW OF LINCOLN STREET

Schafner & Marx makes of clothing which have a national reputation for their nobbiness, texture and wearability. A stylish line of furnishings, hats and caps for men and boys are carried and a discriminating patronage that insists upon being well dressed, finds satisfaction here. Prices are consistent and efficient, courteous service given by three to 8 assistants. Floor space of 1700 square feet is occupied. Mr. Benoit was born in Canada, educated there and in this city and after several years employment in this business started the store of A. H. Benoit 12 years ago and became established as at present last Oct., showing an energy and sagacity that has resulted in a rapidly developing trade and capacity. Mr. Benoit is a member of the K. of C., Devon Club and Circle Frontenac, being regarded as one of our representative citizens.

NAPOLEON LANGELIER.

Under the energetic proprietorship of Napoleon Langelier the past two years, the old established grocery store at 220 Elm street, has had a new lease of life and the enterprising and up-to-date methods in vogue has brought it increasing and discriminating patronage. In capacity and facilities, the concern is equal to any in this vicinity, carrying large and complete lines of staple and fancy groceries, the leading brands of flour, dairy products, prime-cured and fresh meats, provisions, fresh vegetables in wide assortment and the quotation of the lowest market prices meeting the competition of the sharpest metropolitan

concerns. For the transaction of this extensive enterprise, seven alert assistants are employed; 2 teams kept for prompt deliveries and floor space of 5,000 square feet occupied. Mr. Langelier was born in Canada, educated in Biddeford and for 8 years was employed in the grocery business, getting a thorough experience, which has been of value to him in developing his own business to its great success. Mr. Langelier is a member of the Catholic Foresters and St. Joseph's Temperance society and known for commercial integrity is also esteemed for personal qualifications.

A. L. MCINTIRE.

Established as recently as March, 1907 the tobacco and fruit store of A. L. McIntire, at 281 Main street, has had a rapidly increasing patronage and popularity, the extensive and excellent stock of goods carried appealing to a large number of discriminating customers. All domestic and foreign fruits in season are handled in attractive assortment, while in smokers' supplies there is scarcely a product that is not promptly furnished on demand. Tobacco, cigars of well known makes, cigarettes of various brands, as well as pipes, pouches and holders are handled in variety and to suit all tastes. A fine line of confectionery is carried and courteous service is given all patrons by two capable assistants. Mr. McIntire, who was born and educated in Biddeford, was a police officer here three years and in his present business has shown his ability and enterprise. Mr. McIntire is a member of the Masons, I. O. O. F. and N. E. O. P.,

his personal as well as commercial qualifications gaining him esteem in all circles of our city.

J. S. GRANT.

Born in Saco 61 years ago, educated in Alfred and Lyman, and a resident of Biddeford 34 years, J. S. Grant, dealer in groceries and ice cream, at 49-51 Pool street, is known through this section as a man of estimable personal and business character. Mr. Grant carries a selected line of groceries, canned goods, tobacco, etc., and in summer gives especial attention to a large ice cream trade, which he has built up. Pure cream is used and electric power operated for freezing, and the result is a smooth, rich, and wholesome refreshment, which is considered the premier ice cream in town. An extensive trade is attended to from a team that is kept on the road, while it is also served in the store adjoining the grocery, which Mr. Grant uses for this purpose. Mr. Grant was formerly a carpenter, and learned his trade in Massachusetts, afterward employed at that industry in this city, then as mail carrier. Starting in business for himself 11 years ago, he was for two years on Beacon street, and nine years at his present location. Mr. Grant is a member of the G. A. R. and one of its trustees. He enlisted three times during the Civil War, but his youth was discovered, until '62 when he finally got through for 9 months patriotic service. He is a member of the K. of P. and a former trustee, being known as a man of strict integrity and uprightness.



INTERIOR OF JEREMIAH CROWLEY'S DRUG STORE

JEREMIAH CROWLEY.

One of the most modern, up-to-date and enterprisingly conducted pharmacies in our city, is the attractive and completely stocked store of Jeremiah Crowley at 314 Main street. Here, the most reliable line of drugs, chemical sundries and family remedies are carried in

high grade, guaranteed quality, while especial attention is paid to prescriptions which are skillfully compounded and pure ingredients, only, are used. Confectionery and cigars are handled and a large, handsome soda fountain operated, all patrons being given courteous and prompt attention. Two capable assistants are employed. Mr. Crow-

ley was born and educated in Biddeford and established his present business in 1901, developing it with success and satisfaction and gaining an increasing patronage and prestige. Mr. Crowley is interested in all matters that pertain to his native city and has the regard of his fellow citizens.

**W. D. BOISVERT.**

Foremost among our leading business men is W. D. Boisvert, the furniture dealer and undertaker at 318-320 Main street, proprietor of one of the important concerns in York county, with a reputation for sound and upright transactions. Furniture of all styles and workmanship are carried in extensive lines, stoves, ranges and household utensils; also carpets and draperies; so that the firm competes successfully with any similar business in this section in goods and on low prices. The delicate tasks of undertaking and embalming are also attended to, most proficiently by this firm, which gives careful and dignified care to all details and provides all the material and rolling stock, necessary for a plain or imposing service in connection with the dead. Six competent assistants are employed and the store occupies two floors, comprising 10,000 square feet. Mr. Boisvert was

born and educated in Canada and for 17 years was a clerk in the dry goods business, buying out his present establishment in 1904 and most enterprisingly developing its facilities and patronage and becoming known among our sound commercial men. Mr. Boisvert is a member of St. Jean Baptiste society, St. Joseph society and Canadian Institute society and is counted among our most influential French-American citizens.

J. F. HANSCOM.

Continuing the old established Haley Bottling Co., J. F. Hanscom, at 11 Pine street, has, in the past four years, not only maintained the reputation and patronage of the old company, but has added greatly to both. The concern is one of the best known bottling houses in this section, and has increasingly developed its transactions in Biddeford and Saco, and has an unsurpassed beach trade. The Hanscom concern makes as

well as bottles all small tonics, having in its employ a maker of small beers, who has been engaged in this line for 45 years. Pure ingredients are used, and every sanitary precaution taken to insure wholesomeness as well as palatableness. Mr. Hanscom is the Biddeford agent for Moxie and handles 5,000 cases a year. Six people are employed, three teams kept on the road, and a building of two floors occupied. Mr. Hanscom was born and educated in Dayton, and for many years was a railroad man; later being a manufacturer of conductors' punches, until he bought out here. He is a member of the Eagles. Since engaging in this business Mr. Hanscom has been most materially assisted by his daughter, who has mastered every part of the industry and supervises the practical work as well as attending to the order and financial ends. Miss Hanscom was born in Somerville, Mass., but educated in Maine, and has business ability and enterprise. Mr. Hanscom's bottling establishment has come to be recognized as an important industry in our city.

C. A. WARDWELL & SON.

Starting in business in 1866, and located in the present store at 92 Summer street for the past 20 years, the firm of C. A. Wardwell & Son, is one of the oldest, best known, and most reliable in our city. The leading lines of staple and fancy groceries are handled; guaranteed brands of flour, canned goods, fresh vegetables and provisions, all commodities being selected for their quality and sold at the lowest market prices. One capable assistant is employed, and one team kept in constant service. A. H. Wardwell was born in Milan, Coos county, N. H., and was there educated. From his boyhood Mr. Wardwell has been in the grocery business, admitted to partnership with his father when he was 21, and the sole proprietor of the business the past 10 years. Mr. Wardwell is a member of the I. O. O. F., and was a Councilman two years.



P. DINAN

P. DINAN.

Up-to-date in stock, service and methods, the jewelry store of P. Dinan at 253 Main street, has had an increasing patronage and prestige since it was established in 1902, reasonable prices and reliable transactions giving customers confidence and satisfaction in trading here. A complete and attractive stock of watches, clocks, charms, chains and other lines of jewelry are carried, also silver ware and cut glass, most desirable and appropriate for wedding or anniversary gifts; optical goods also of standard makes and grade being handled. Careful and courteous attention is given all patrons and two alert assistants are employed, Harry Webster, a practical watch maker and engraver and Joseph Marcelle, a popular French salesman. Mr. Dinan was born and educated in Biddeford, and was in the jewelry trade 10 years before becoming established as at present, and in the past 5 years he has gained a reputation for business enterprise and sagacity. Mr. Dinan is a member of the K. of C., and Emmett Club, being esteemed in our city personally as well as commercially.





H. A. GOODWIN

GOODWIN BROS.

"Just what was needed" was the verdict of Biddeford people, when Goodwin Bros. opened their up-to-date, attractive and completely equipped cafe at 248 Main street, last June. Here in a light, delightfully arranged, pleasantly located cafe, any unusual or common food may be ordered, will be cooked skillfully and tastefully and served promptly and courteously. The dining room has a capacity for 40 people and so quickly



ROY GOODWIN

has it leaped into favor, that 100 to 125 are fed here daily. Order cooking with broiled live lobsters a specialty is the feature and every effort is successfully made to have the cafe superior to any other in this section. Seven capable assistants are employed. H. A. Goodwin was born and educated in Dayton, Me., and for 7 years was a teacher of dancing, having classes in Manchester, Portland and Biddeford, his business instinct and enterprise being most emphatically shown since he established this popular cafe. Mr. Goodwin is a member of the I. O. O. F., Modern Wood-

**J. R. LIBBY & CO.**

In the great department store of J. R. Libby & Co., 150-152 Main street, we have not only the advantages of an extensive establishment, but also the benefits attached to a complete metropolitan enterprise, since the local company is an offspring of the Libby Congress street store in Portland and enjoys the same facilities in securing desirable goods and selling at the lowest market prices. Its departments are distinctive and separate and include everything in dry and fancy goods, ready-to-wear garments, suits, skirts, waists, cotton and woolen underwear, dress goods, domestics, notions, rugs and draperies; trunks and suit cases; also a patent medicine department is maintained. Chiefly, however, the company takes especial pride in

its dry goods and silks, suits and garments, exclusive styles being shown and a fascinating display in each line, made. From 20 to 28 people are employed and two floors, 5000 square feet each, occupied. The business established here by J. R. Libby in 1872 and moved to its present fine location in 1899, has been in charge of William Cutter, the past four years. Mr. Cutter was born and educated in Biddeford and was a commercial traveler for 12 years, his ability in that line being of value to him in the energetic development of his present enterprise. Mr. Cutter is a member of Star King lodge of Masons in Salem, Mass., and the Commercial Travelers' Association in Utica, N. Y., has a growing list of both friends and patrons, who have a high regard for his business integrity and sagacity and admirable personal qualifications.



LAURIER RIFLE CLUB

men and N. E. O. P. Roy Goodwin was born in Dayton, educated in Biddeford and was employed in Hopedale, Mass.,

one year. Both have many friends who wish them success.



PEPPERELL MILLS

PEPPERELL MANUFACTURING CO

Chiefly responsible for the growth and development of Biddeford in the past 60 years, the Pepperell Mills remain today the means of employment and support of the majority of working people, upon whom rests the livelihood and prosperity of every other interest in the city. The Pepperell Mills, vast in their extensive property, complete in cotton manufacturing equipment, and known throughout the civilized world for their products, are the second largest cotton concern in the country, and one of the heaviest exporters, the magnitude of their operations allowing them to sell their goods in such distant countries as India, China and Japan, at prices to meet the sharpest competition. Some idea of the capacity and importance of the Company is best gained from figures, 80 million yards of cloth being produced here annually, 4,000 people employed; 18 buildings and 20 acres of land occupied. Though operated by water power, and supplemented by 7,000 horse steam engine, for fuel and other purposes, 20,-

000 tons of coal are used annually. From the raw cotton every kind of a finished commodity of this material is perfected here, sheetings, drills, satines, etc., and for every stage of manufacture, including machine and box making, carpentering and repairing, the Company has its own equipment and force of workmen. The Pepperell Manufacturing Company, incorporated in 1845, and embracing the Laconia Mills, has had a steady growth, though its most remarkable increase and influence in the industrial world, has come in recent years, through the management of the present agent, Robert McArthur, whose practical efforts, keen knowledge of the trade, and masterful executive ability, is responsible for the harmony, concentration and productive spirit which exists in this Corporation, and its army of workers. Robert McArthur was born in England but educated in New England. For 36 years he has been a manager of mills, and for 21 years the agent for this great concern. Theoretically and practically Mr. McArthur is undoubtedly one of the first authorities

in cotton manufacturing in this country. Added to this is his wide knowledge of the market and the conditions that control the cotton trade; his leadership, which inspires men to do their best; and his spirit of humanity, through which he promotes the interests of his employees, while also guarding and enhancing the property and investments of his Company. His liberal disposition and his high regard for the welfare and advancement of the people of Biddeford, is recorded in actions, being proclaimed the donor of the McArthur Library; contributing \$5,000 to the Webber Hospital, and giving a gymnasium to the Westbrook Seminary. He is a member of the American Society of Mechanical Engineers, and ex president of the National Cotton Manufacturers Association. Mr. McArthur is a member of the Masons, and K. T. In whatever circle the name and personality of Robert McArthur is known, they are held with the respect that is paid to the man of broad mind, humanitarianism, industrial and public spirited achievements.



LACONIA DIVISION OF PEPPERELL MILLS



RESIDENCE OF ROBT. MCARTHUR



GEO. R. ANDREWS

ANDREWS & HORIGAN CO.

One of the greatest enterprises in our city, surpassing any in its own line, is the grocery, meat, hay and grain concern of Andrews & Horigan Co., 269-271 Main street, a centre of trade for York

Co., and the clearing house for these numerous commodities, in facilities and transactions comparing with any concern in this section of New England. Yet this concern has been built up gradually and permanently, and is the re-



C. HORIGAN

sult of sagacious and trustworthy methods, as well as remarkable business foresight. The Company now incorporated was established in 1881, and has successfully enlarged its capacities and increased its facilities, in 1895 buying the feed mill and farmers' store at the Eastern depot. Today the retail ware-rooms on Main street occupy 2 floors, 6,000 square feet, the mill comprises 4 floors of 11,000 square feet; a large store house is utilized, also an elevator with a capacity of 5,000 bushels, a car load and a half of grain being handled every day. All modern equipment for grinding is operated and for the tran-



saction of any part of its business, the firm employs the most up-to-date and improved methods. Known to householders for its varied stock, the firm has a particular reputation for fancy and high grade groceries, the stock being the most extensive and discriminating in the county. Beside a general line of meats and fish, the newest vegetables in the market and poultry in season, are seen here first. In addition grain and hay, lime, cement and hair are handled, for the transmission of all this business 23 people being employed, and 4 to 6 teams kept in constant use. Geo. R. Andrews was born in Lyman, Me., and educated in Biddeford. He has lived in this city 57 years, and been in the grocery business 41 years. Mr. Andrews was in the Council 2 years, was City Marshal 1 year, was on the Board of Registration 3 years, and its first chairman: was on the School Board 3 years. He was also city treasurer, tax collector, city auditor 2 years each, facts that indicate that Mr. Andrews was taking a wholesome interest in public affairs, as well as pursuing an active business career. Mr. Andrews is a member of the Masons. C. Horgan was born and educated in Biddeford, and has had 30 years experience in the grocery business, is our present city treasurer, was in the Legislature 4 years and served the city and his constituents on the School Board 3 years, in the Council 2 years, and was president 1 year; also on the Board of Aldermen 1 year; unquestioned evidence of his loyalty and his fellow citizens' esteem. Mr. Horgan is a member of the K. of C., A. O. H. and Emmet Associates. Undeniably the firm ranks as one of the soundest and strongest mercantile enterprises in the county, while personally the partners are held to be among our prominent and influential citizens.



H. P. ATKINSON & SONS.

As complete house furnishers, with an immense stock and trading facilities, the firm of H. P. Atkinson & Sons, 228 Main street, stands among the foremost in the eastern part of Me. This concern carrying extensive lines of kitchen, dining room, chamber and parlor furniture, beside carpets, draperies etc., is able at short notice to furnish a house from cellar to garret; to make as low prices as the most metropolitan concern and offer as wide a selection of stock. A second and important recommendation that is given Atkinson & Sons, is their trustworthiness. Goods are delivered when promised in first class shape and exactly as ordered. Six competent assistants are employed and five floors and a basement are stocked with their various lines of merchandise. The business was established in 1897, and out growing its former location was removed to the

present one in 1902. H. P. Atkinson was born and educated in Sackville, N. B., and was manager of the Atkinson House from '87 until '97, when he instituted this progressive firm. C. P. Atkinson his son is his assistant here. Further enterprise was shown when an old established furniture place at 219 Main street, Saco, was bought out by Atkinson & Sons Feb., 1905, this place being quiet as complete as the Biddeford store, comprising 3 floors containing 25,000 square feet and 3 store houses. Milton S. Atkinson is manager and five assistants are employed. H. P. Atkinson is one of our public spirited as well as prominent business men and was an alderman 2 years and on the school board 3. He is a member of the Masons, K. of P. and Red Men and is regarded for personal qualifications as well as business sagacity. Both sons are members of the Masons and K. T. and two daughters are employed as bookkeepers in the Biddeford and Saco stores.

A. MENARD.

No business man in our city has a higher reputation for strict integrity and upright ability than A. Menard, the cash grocer at 61 High street. Carrying complete and desirable lines of fancy and staple groceries, sugar, flour, teas, coffees and spices, also prime fresh and cured meats, provisions, canned goods etc., Mr. Menard aims to always furnish the best commodities at the lowest possible prices and his constantly increasing business is proof that he carries out his honorable principles and gives satisfaction to an extensive patronage. Four capable assistants are employed, two teams kept in constant service and one floor 65 x 25 and basement are occupied in the building he owns himself. Mr. Menard was born and educated in Canada, but has been in Biddeford 37 years and for 15 years in the grocery business, 10 years with a partner and for the past five years as sole proprietor of his up-to-date and modern establishment. Mr. Menard is esteemed personally as well as commercially, being president of St. Jean Baptist society, an influential member of St. Andre's parish and numbered among our representative French-American citizens.



HIGH SCHOOL

J. H. SEIDEL.

Giving expert and accurate services in the two cities, through the medium of completely and modernly stocked pharmacies, the Seidel Drug Stores have come to be recognized as commercial houses of importance, also as benefits to the communities of Biddeford and Saco, since they are ready at all times to furnish remedies for humanity and relief for physical distress. Each store is noted for the thoroughness of its system and methods, and in extensive and reliable transactions is surpassed by none. The Seidel Drug Stores make a specialty of hospital and physicians' supplies, every commodity for emergency as well as every day needs being carried. Full lines of pure drugs, chemicals, sick room appliances and household remedies are handled. Prescriptions are scientifically and accurately compounded, and expert care given to the purity of the ingredients. At the up-to-date and attractive store at 264 Main street, Masonic block, photographic supplies are carried, a desirable line of sundries, while a modern and handsome soda fountain is also operated. Three registered pharmacists are employed, a floor of 1,500 square feet and basement occupied. It was first established 10 years ago last February by Guiney & Seidel, and bought out by J. H. Seidel July, 1902. Edward F. Seidel, brother of the proprietor and a registered pharmacist, is in charge. In 1905 Mr. Seidel became proprietor of the Saco store, this being the oldest establishment of its kind in York county, founded in 1840, and brought up to its present standard of efficiency through Mr. Seidel's enterprise and ability. James E. Beckwith is manager. Mr. Seidel was born and educated in Saco, and before entering business for himself was a drug clerk for 16 years, his experience and alertness making his progress and success a developing and merited achievement. Mr. Seidel is a member of the K. of C., Emmett Asso., Devon Club, and is president of the York county Pharmaceutical Association, being warmly esteemed for personal as well as commercial integrity and uprightness.



INTERIOR OF THE SACO STORE.





INTERIOR OF J. H. SEIDEL'S BIDDEFORD STORE



SIDE VIEW OF G. A. CROSMAN & SONS' PLANT

G. A. CROSMAN & SONS.
Standing among the foremost of similar concerns in N. E., and having a repu-

tation unsurpassed anywhere is the firm of G. A. Crosman & Sons, 60 Market street, manufacturers of box shooks.

The business was established in 1886, and has grown to its present large proportions. The company occupy five acres of land and employ from 60 to 80 people in and about the mill. Reliable material and workmanship of the highest standard are distinctive features, while modern business methods are practiced and improved machinery operated. The company are manufacturers of lumber, buying it standing, cutting it from the stump and handling from 7,000,000 to 10,000,000 feet annually, shipping it only in carloads and having a capacity of one car a day. Hon. Geo. L. Crosman of the firm was born in Lynn, Mass., educated there in the public schools and at Haverford College. He was admitted to partnership in 1886. Mr. Crosman served the city with distinction as Mayor of Saco in 1901. L. M. Binford was born in Indiana, and was there educated. He was admitted to partnership in 1893. Mr. Binford served the city as alderman one term and on the school board six years. Both gentlemen are highly esteemed in both commercial and social circles and are interested in all that pertains to Saco and its interests.



REAR VIEW OF G. A. CROSMAN & SONS' PLANT



UNIVERSALIST CHURCH

N. W. KENDALL.

As complete an establishment of its kind as may be found in any part of this State, is the art, wall paper, book and stationery store of N. W. Kendall, for 35 years in this business, and the past 10 years at his present location, 258 Main street. In the various commodities which he handles the most up-to-date and high grade qualities are shown, and a discriminating taste is displayed in the selection. Pictures of merit and attractiveness are handled, and picture framing is done expertly and the most desirable mouldings used. Wall papers of the latest designs and textures are carried extensively; also curtains and window shades; while leather goods and novelties, books, stationery, office supplies, wicker suit cases, etc., are noticeable among the varied and up-to-date assortment, for which consistently reasonable prices are asked. Four alert and capable assistants are employed, and one floor 2,700 square feet and basement are occupied. Mr. Kendall was born in Freeport, educated in Bridgton, and in 1861 responded to the call of his country, taking part during the entire civil war, and receiving his discharge in 1866. He is a member of the G. A. R. and Masons, and is considered one of our representative citizens and prominent business men.



N. W. KENDALL



SECOND CONGREGATIONAL CHURCH



PROPOSED NEW CHURCH OF ST. ANDRE



J. B. TARTRE

BIDDEFORD GROCERY CO.

Organized in December, 1898, by three of the most able and progressive men in this city, The Biddeford Grocery Company, owners at the present time of four different stores, has been a soundly and steadily developed enterprise, that in capacity and facilities, probably equal any similar industry in Maine. Naturally to have such immense transactions, the Company has complete and extensive stocks, embracing all brands of staple and fancy groceries, flour, teas, coffees, every brand of canned goods; provisions and meats; every de-



W. M. ROUSSIN

partment in each of the four stores being distinct, complete and up-to-date. The selling output of the concern, amounting to \$200,000, annually, is of such magnitude that its purchasing power is especially important, so that the lowest prices are secured and the large patronage reaps a corresponding benefit. The original stores at 15 to 19 Alfred street, and Elm street were immediately supplemented by one at 3 Alfred street, while some 6 years ago the one on Bacon street was added. In all some 32 people are employed, and 8 delivery teams kept in constant service.



F. F. BEAUREGARD

The officers of the Company are, W. C. Roussin, president; F. F. Beauregard, treasurer; J. B. E. Tartre, clerk. Pres. Roussin, whose headquarters are at 3 Alfred street, was born in Montreal, educated in Terbonne College, and has been in the grocery business in Biddeford 21 years, at the time of the consolidation being in business for himself. Mr. Roussin is a member of St. Jean Baptiste Society, Artisans, and K. of C, was an Alderman one year, Assessor 3 years, and has been Trustee of the York County Savings Bank the past 3 years. Treasurer Beauregard was born in St. Dominique, Canada, in 1859, coming to Biddeford at the age of nine, and getting his schooling in both place. In 1871 he entered the grocery trade as clerk, and in 1884 engaged in the business for himself, having the same store, on Elm street, he now conducts as a member of the present Company. Mr. Beauregard was City Auditor 2 years, and Assessor in 1892-'93-'94. He is a member of the K. of C. He is secretary of the Maine Retail Grocers and General Merchants' Association and treasurer of the Biddeford & Saco Rapid Transit Co. Mr. Tartre was born and educated in Roxton Falls, Canada, and came to this city April, 1885, entering the grocery business with Mr. Roussin in 1887. Mr. Tartre is our present State Senator, is a Trustee of the McArthur Library; Director of the Webber Hospital, and the Goodwin Trust Company, and was City Assessor 6 years. He is a member of the K. of C., and St. Jean Baptiste Society of America. The responsible positions each one of these gentlemen have been entrusted with, shows the deep confidence and esteem with which they are held by their constituents, their advance in the commercial world demonstrates their sagacity and enterprise while their interest in municipal affairs denotes their liberality and public spirit.





W. E. YOULAND CO.

The W. E. Youland Co., at 236 Main street, the big department store of this city, is a remarkable instance of business energy, industry and enterprise, the indomitable spirit and ambition of W. E. Youland being illustrated in his mercantile career as it has been in his personal life and advancement. Mr. Youland is essentially a self made man; and his development and success are due to his constant efforts, his perspicacity, and his honest, untiring enterprise. The Youland Co's store, origi-

nally established Sept. 2, 1893, and incorporated Aug. 1, 1904, compares favorably with any similar establishment in New England, being complete in the various departments, devoted to dry and fancy goods, ready-to-wear garments, furs, millinery, furnishings, and draperies and equipment, with all modern improvements, fixtures and systems that are utilized in up-to-date, metropolitan establishments. The transactions of

the house have been constantly increased and the annual business now is double what it was when it was first established. The capacity has also been extended, the space now occupied being three floors, 13,500 square feet, and 30 people employed. The officers of the Company are W. E. Youland, president and treasurer; W. A. Lumb, vice-president; Mrs. W. E. Youland, secretary. One policy governs the store and is ex-



ENTRANCE TO SECOND FLOOR



LADIES' READY-TO-WEAR DEPT., SECOND FLOOR



RESIDENCE OF W. E. YOULAND



SCENE AT LAWNWOOD

SCENES
ABOUT THE RESIDENCE
OF W. E. YOULAND



PEGOLA OF W. E. YOULAND, LAWNWOOD

tended to every patron, so that fair and equitable treatment is a rule to which there is no exception, and upright trustworthy methods always prevail. The strict, impartial, and courteous attention given every customer is one of the recommendations of the house. The

prominence W. E. Youland has attained in commercial affairs has not blunted his interest in municipal or public spirited efforts, and his name and personality are conspicuous in the signs of the city's progress. Mr. Youland was an Alder-

NATURAL PARK, LAWNWOOD

man 2 years, and president of the Board during that period. He was president of the Board of Trade 2 years, and has been on the School Board 3 years. He has been a Park Commissioner 10 years, and is its chairman, and introduced the ordinance that created that body. With Robert McArthur he has been one of the most interested promoters of the Public Library, and has been its treasurer since it was established. He is a member of the Masons, K. T. and Shrine. Devoted to home life, and believing the city is benefitted by the development of individual property, Mr. Youland has a palatial home on Union street, with grounds that are the perfection of landscape gardening. A spacious, closely cropped lawn, following the natural surface of the land, is bordered with a handsome hedge; fir trees, heavily foliaged plants, and attractive flower beds, make the estate an elegant and conspicuous one. Of this representative and honored citizen it may be said, that Mr. Youland was born in Durham, Me., went to work at an early age, educating himself and graduating from the Dirigo Business College in Augusta. Before coming here he was a director of the B. Peck Company in Lewiston 5 years. His determination to succeed was strengthened by his ability and sagacity while his influence in other beside commercial circles is a natural recognition of his integrity, liberal spirit and progressiveness.



H. A. BERUBE.

Ability, determination, and progressiveness, are clever capital in the business world nowadays, and this combination of character was a good part of H. A. Berube's investment when he started in Oct., 1900. They are qualities that count, and beginning modestly at his trade of cigar making, Mr. Berube got a foothold in his industry. Once secure there he began expanding, and today he has an up-to-date, convenient shop and store, at 80 Pool street, carrying wholesale and retail cigars of his own make; also other brands, beside tobacco, cigarettes and smokers' supplies. Baseball goods and other sporting lines are handled, and a considerable trade in the neighborhood is supplied with confectionery, soda, and other light refreshments. In the rear Mr. Berube and assistants make the Tiger, a 5 cent cigar, and the H. A. B., a 10 cent smoke. Both are good quality, with first class wrap-

pers and excellent fillers, and have a large demand among the local trade. Mr. Berube was born in St. John, Canada, educated there and in Biddeford, learning his trade of cigar maker here, and employed at it for 10 years before founding his present business. Mr. Berube is one of the old guard of the Cigar Makers' Union in Biddeford, and was formerly the secretary. He is a member of the K. of P. and Eagles, and has a cheerful personality that has gained him cordial friends in social and fraternal circles. As a business man he has built up a reputation for expertness and uprightness.



J. A. BABIN

PERRAULT & CO.

One of the most attractive, completely stocked and excellently located shoe stores in Biddeford is Perrault & Co.'s at 134 Main street, which was established in May 1906, and has been most progressively and alertly managed by J. A. Babin since last December. Occupying space of 2,000 square feet, the store is attractive in fixtures and up-to-date equipment, while the lines of boots and shoes carried embrace almost every make that is known for style and durability. The Urban for men and women, which is noted for nobbiness, workmanship and reliability is the leader, and a feature of the store under the present management is that no old or shop worn goods are sold or found on the shelves, every line being fresh and seasonable. One or two assistants are employed and courteous service given all patrons. Manager J. A. Babin was born in N. B., educated in St. Joseph's college, Memoracook, and has made a study of the dry goods and clothing business, as well as the shoe trade and was employed in a department store in Berlin, N. H. 7 years before coming here, his experience and ability giving him the qualities to achieve the success he has already done. Mr. Babin is a member of the Royal Arcanum and Canada-American and in his residence here, has already become esteemed personally as well as commercially.

NEW ERA SIGN CO.

Originality and artistic merit are now constantly called for in all sign and display work to attract the public eye, and



ELECTRIC SIGN AS MADE BY NEW ERA SIGN CO.

in this line of effort Edward J. Bolen, proprietor of the New Era Sign Co., at 7 Lincoln street, has shown pronounced ability and inventiveness. Mr. Bolen has lately introduced an electric flash sign that is especially novel and attractive, and is also recommended for the care and small cost with which it can be operated. The glass in the sign is 30 inches square and the sign contains 20 lights. It can be connected on any circuit by the switch which throws on inside lights; turning on the switch again makes the flash with 16 lights continuous. The outside lights can be turned off and an attractive sign still remains. The entire 16 lights outside and 4 inside can be used at an expense of 2 cents an hour. With only the interior lights it can be run for ½ cent an hour. The sign is shipped F. O. B. at Biddeford, guaranteed to reach any point in first class condition, at a cost of \$35. Mr. Bolen designs and constructs all these signs and guarantees their durability. They are now in use in Biddeford and all parts of New England, and are classed among the cleverest and most desirable electric signs that have been put upon the market. Mr. Bolen has been established as at present since 1902, having been in the same industry 6 years previous to this.

HARRY E. BEAN.

More or less connected with the grocery trade since his boyhood days, the modern, up-to-date establishment of Harry E. Bean, at 66 Alfred street, is a natural outcome of his training, knowledge and ability. Mr. Bean's father and uncle were pioneers in this city's mercantile life, composing the firm of Bean



HARRY E. BEAN

Bros., which was founded 40 years ago. Mr. Bean, connected with the earlier industry, started his present store March 1891, and through energy and sagacity has constantly increased its capacity and operations until at the present time he has one of the largest and most extensive business houses in this section, handling not only all high grade groceries, canned goods, fresh and cured meats, but hay and grain, buying in large quantities and consequently being able to undersell many competitors. He is a wholesale as well as retail dealer in sugar, which he buys by the car load, and makes a specialty of Harry's best Java coffee, which is known for its freshness and purity. All goods are selected discriminately and through the best judgment, and lowest market prices are

always quoted. Five capable assistants are employed, three teams kept for delivery and a large storehouse is utilized as well as the warerooms which comprise 3,000 square feet. Mr. Bean was born in Biddeford and educated in Saco and Portland Business College, and was a shipper in Boston two years as well as paymaster for a Maine concern at one time. Very early, however, he followed his father's footsteps in the grocery trade, at which he has shown unusual aptitude and foresight, so that he is known as one of our foremost commercial men. Mr. Bean, who resides in Saco, was for two years in the Common council in that city and two years an Alderman, being regarded as one of the public spirited and representative men of the community.

LA JUSTICE.

Established in 1896, with central and convenient offices in Biddeford Journal Building, La Justice, the French weekly, has a wide circulation in the two cities and exercises a beneficial effect upon its readers and the public in general. All local news as well as dispatches and clippings of interest to the French people are printed, all matter being set in French. The paper is up-to-date and progressive in make up and material and is a most valuable publication for advertisers and readers. In politics, La Justice is republican, and its editorial utter-

ances are sound and solid. Four assistants are employed. Alfred Bonneau, the proprietor was born in St. Johns, P. of Q., in 1862, and was there educated. Formerly he was editor in chief of L'Etoile of Lowell for 4 years and also editor of L'Observateur for 3 years. In addition to his present editorial work, Mr. Bonneau is agent for the Grand Trunk R. R. for 6 years. He was a member of the school committee 3 years and clerk of overseers of the poor 2 years. Mr. Bonneau is a member of St. John society, Artisans, Union St. Jean Baptiste, Circle Frontenac and president



ALFRED BONNEAU

of the Musical Union, publicly and professionally working for the advancement of his people and taking a zealous interest in all that concerns the welfare of Biddeford.



EDITORIAL DEPT. LA JUSTICE



COMPOSING ROOM OF LA JUSTICE



RESIDENCE OF ALFRED BONNEAU



INTERIOR BIDDEFORD OFFICE



INTERIOR SACO OFFICE

CARTER, HUTCHINSON & CO.

In scope, facilities and transactions, the firms of Carter, Hutchinson & Co. rooms 18-19-20 Masonic building, Biddeford, and G. A. Carter & Co., Masonic Hall building, Saco, rival any insurance house in Maine, giving the widest and most reliable service to clients and furnishing the fullest and most modern accommodations. As leaders in their lines, they represent the soundest insurance companies in the world; are prepared to take all risks at the lowest premiums and to make prompt and satisfactory adjustments in the case of loss. The firm of Carter, Hutchinson & Co., was founded 16 years ago by H. G. Hutchinson and steadily extended its facilities and increased its patronage, at the present time handling all kinds of life and fire insurance, including indemnity against plate glass, surety bonds etc., the Saco firm having the same privileges and recommendations as the Biddeford house. In all, over 50 companies in life insurance are represented by these two concerns. In addition to general

CARTER, HUTCHINSON & CO.

risks, steam boilers are handled and real estate dealt in, desirable shore, city or farm property for sale or to rent being listed in these offices. Typewriters' supplies and gas mantles and fixtures are other commodities in which Carter, Hutchinson & Co. deals, the concern being easily one of the foremost and most progressive in York Co. Four alert assistants are employed and attractive, metropolitan quarters, occupied. H. G. Hutchinson, the leader of this immense enterprise was born in Buxton Centre, educated there, in Gorham and Limerick and is a registered pharmacist and engaged at that calling for 8 years. Also, he was a traveling salesman for W. A. Wood & Co. 10 years. Since locating in this city, Mr. Hutchinson has become known for his industrial ability and integrity and for public citizenship as well. He was an alderman 2 years and is chairman of the board of police commissioners to which he was appointed in 1903. He was secretary and treasurer of the York Loan and Building Association for 10 years; is a member of

the Masons, K. T., Shrine and K. of P. and is numbered among our influential residents. Harry S. Sawyer, manager of G. A. Carter & Co. in Saco, was born in Saco, educated in the public schools and Thornton academy, after which he was clerk and book keeper for J. G. Deering & Son, following which he was clerk and then agent for the Saco and Biddeford Express Co. Aug. 1, 1905, Mr. Sawyer became a member of the firm of G. A. Carter & Co., at this time the business of Edw. H. Gove being purchased. Also in Oct. '06, the business of James H. Miles & Co. of Saco was acquired, while the latest addition was the concern of Otis F. Garey of Biddeford, Jan. 1, this year. Mr. Sawyer showing much alertness and uprightness in advancing the interests of his concern and being esteemed in all circles of the community. He is a member of the Masons and K. T. Both Biddeford and Saco houses of this firm are regarded as sound and substantial factors in the two cities' welfare and development.



F. X. COTE
F. X. COTE & CO.

Comparing favorably with metropolitan establishments, the firm of F. X. Cote & Co., house furnishers at 24 Washington street, have a stock, capacity and facilities, that place them among the leading business houses in this section. Everything for kitchen, dining room, chamber or parlor, is carried in extensive assortment, so that all grades and all styles of workmanship can be shown. But in the fittings of a residence more than furniture is needed, and this concern handles every necessity, such as stoves, ranges, carpets, draperies, bedding and crockery. One need hardly step out of this large establishment to fit the home from cellar to attic, while as favorable prices can be secured here as any place in New England. Four floors 2,090 square feet each are occupied, and four energetic assistants employed. Mr. Cote was born in Canada, and educated in the public schools of Biddeford. Becoming established in his present business in 1885, he has industriously and sagaciously developed it to its present importance. Mr. Cote is a member of St. Jean Baptist Society, C. of F. of E., and French Canadian Institute, of which he has been treasurer 15 years, being one of our leading French-American citizens in both social and commercial circles.

HOTEL THACHER.

As the stopping place for the many who pass through Biddeford, or remain transiently, Hotel Thacher, formerly the Biddeford House, has been known to several generations, originally established some 60 years ago. With a reputation unsurpassed in this section, the Hotel does not rest on its past, but is kept abreast of the times in every facility, accommodation and service, known to the hotel trade and hospitality. The Thacher is ideally located, in the midst of the business houses, across from City Hall and the Opera House, and accessible to the depots, and close to all the street car lines. Steam heat, electric bells, hot and cold water, parlors, writing room and office, commodious and up-to-date in furnishings, are features that put it on a plane with the most metropolitan houses. The dining room with a capacity for 90 is most expertly conducted, and the menu is tempting, finely cooked, and embraces the most seasonable and desirable foods on the market. There are 100 rooms in the house, all well kept and neatly furnished,

some 23 people being employed. The proprietors of the Thacher are the C. F. Willey Company, incorporated in 1902, with C. E. Goodwin as president; James Keefe, treasurer and clerk; C. F. Willey, who became proprietor Sept. 11, 1898, remaining the principal of the present Company, other important interests, however, demanding much of his time. Mr. Willey was born and educated in Jackson, N. H., and has been in the hotel business for 20 years, and was a landlord in New Hampshire, also Worcester and Lexington, Mass. He is the secretary and fiscal agent of the Eastern Star Mining Co., which has most successfully developed valuable properties in Nome, and is prepared for extensive operations that promise great

returns to share holders, Mr. Willey having personal information of the rich ore in this property. A small block of stock is at present offered at 50 cents a share. Mr. Willey has profusely illustrated books and pamphlets in regard to the property at Nome, owned by the Eastern Star Company, which not only give information about the mines but give descriptions and interesting reading matter about Nome and its interests. Mr. Willey is a member of the K of P., of Lynn, Pilgrim Fathers, Lawrence; N. E. O. P., Boston; Heptasophs of Lexington; is a genial host; an acute and upright business man, and has the confidence and esteem of the many people with whom he comes in contact.



S A C O



A. J. FENDERSON.

Among the leading and most reliable business houses in Saco, is the tailoring and gents' furnishing store of A. J. Fenderson, at 157 Main street. Here the most discriminating customers in this section are catered to and a large patronage testifies with what success. The latest patterns and textures for men's fashionable suits and garments are shown, and in making them up, correct styles, excellent fits, and high class workmanship are furnished. The newest and nobbiest wear in furnishings are shown, and in every detail the store compares with any similar one in this section. Two floors are occupied and 6 skilled assistants employed. Mr. Fenderson was born in Kennebunkport, educated in Saco, and has been established in this business since 1887, always alert and abreast of the times in methods and transactions. Mr. Fenderson was in the Council 4 years, is a member of the Masons, K. T., I. O. O. F., Canton and Encampment, and is considered one of our foremost business men and citizens.

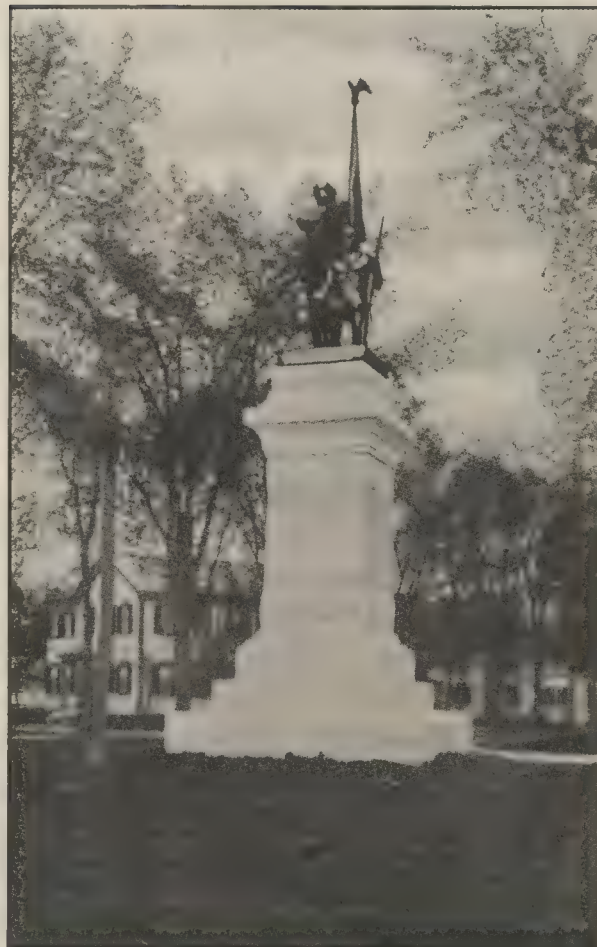
W. O. FREEMAN.

As a representative citizen and a leading business man, no one is better known or more highly respected in our city than W. O. Freeman, for 12 years proprietor of the fish market, at 227 Main street, and many times the recipient of confidence and distinction from the voters of the city. The fish market is one of the foremost business of its kind in this vicinity being enterprisingly

and expertly conducted, with the stock always seasonable and complete, and reasonable prices maintained. It is headquarters for the finny tribe that is good to eat, clams, oysters and lobsters being handled in large quantities, in season. Two experienced assistants are employed. Mr. Freeman, who was born and educated in Saco, has always followed this line in commerce, having been associated with his father 15 years, as well as sole proprietor 12 years. As a loyal and zealous republican he has been most active in public affairs, and been the holder of numerous offices, which he filled conscientiously and honorably. He was the Chief Executive of our city one year, was in the Council four; and on the Board of Aldermen six years. He was Tax Collector five years, and Overseer of the Poor two years. Mr. Freeman is a member of the Masons and K. of P., and in all circles of our city has the highest regard of his fellow citizens.

J. Q. SAWYER.

Extensive in stock and capacity, with facilities equal to any metropolitan establishment, the grocery and meat store of J. Q. Sawyer, at 179 Main street, is not only the largest in Saco, but is unsurpassed in York county. In every department the most complete stock is carried, embracing staple and fancy groceries, flour, teas, coffees, spices and canned goods, prime cured and fresh meats, provisions and fresh vegetables, competition being met by the wide se-



SOLDIERS MONUMENT, SACO

lection of commodities handled and the quotation of the lowest market prices. Modern methods prevail, and prompt transactions carried out, 10 alert assistants being employed, and 6 floors occupied. Mr. Sawyer was born and educated in Saco, and for 10 years was a manufacturer of loom reeds in Great Falls, N. H. Becoming established in this business in 1877, he has steadily and decidedly promoted it to its present volume, and become recognized as one of our foremost mercantile men. Mr. Sawyer is a member of the I. O. O. F., Canton and Encampment, and is regarded as one of our influential citizens.

E. E. M. VINTON.

In a store devoted to a similar enterprise for 56 years, E. E. M. Vinton, painter and paper hanger and dealer in paints and wall papers, has enterprisingly developed this business in the past seven years. In his industry, Mr. Vinton's reputation is unsurpassed, taking small or large contracts for painting, papering or decorating, attending to any job with the utmost skill and efficiency and giving satisfaction to increasing and fastidious customers. A complete stock of high grade paints, oils and varnishes are kept on hand, while the latest and most seasonable lines of wall paper are shown. Competition from any quarter is met by the quotation of the lowest possible prices for guaranteed quality and workmanship. Artistic sign work is also done, 10 to 14 competent assistants being employed. Mr.



UNION FALLS

Vinton was born and educated in Saco, and has had 35 years experience at his trade and located in this one shop for 22 years. Mr. Vinton served his country the last year of the Civil War and is a member of the G. A. R. He is also a member of the Red Men, K. of P. and Golden Eagles and is considered one of our public spirited citizens as well as a foremost industrial man.

CHAS. H. CLEAVES.

One of the oldest established businesses in this section is the monumental works of Charles H. Cleaves, at 243 Main street, first established in 1825 by the Cleaves family, and under the present reliable proprietorship since 1874. All kinds of stone work is capably and expertly done here and the cemeteries about here show many handsome specimens of monuments and tablets in granite and marble that were produced by Mr. Cleaves. The shaping, polishing and lettering show skillful workmanship and compare favorably with any similar products, reasonable prices always being quoted. Three able assistants are employed. Mr. Cleaves was born and educated in Saco, and is a graduate of the high school, was previously in this same business in Philadelphia 1 year and was employed in a machine shop two years. As an industrial man in our city for 33 years, he has earned the highest regard for his upright transactions and business ability and is held in esteem in all circles of the community.

W. B. GANNON.

A large and increasing patronage in the past three years, testifies to the popularity of the methods and the desirability of the stock that are features of the store of W. B. Gannon at 216 Main street. Here are carried highly recommended makes of confectionery, domestic and foreign fruits, delicious ice cream and soda which are particularly appetizing in quality and especially refreshing at this season. Cigars, tobacco and smokers' supplies are handled and an excellent choice of the leading brands

offered. Two courteous assistants are employed. Mr. Gannon was born in Belfast, and educated in Saco. He was a cigar manufacturer 4 years before becoming established as at present in 1904. Mr. Gannon was in the city council 2 years and is a member of the Masons and I. O. O. F. In his present enterprise he has shown energy and alertness and is regarded for commercial integrity and personal qualifications.

SACO STEAM DYE HOUSE.

Established as recently as the first of April, this year, and as thoroughly up-to-date and modern as any similar business in this section, is the Saco Steam Dye House, at 143 Main street. Steam cleansing, dyeing, the pressing and repairing of either ladies' or gentlemen's garments, are operations which this concern do skillfully and thoroughly; the most improved equipment being used and most trustworthy skill being devoted to every part of the work. A specialty is made of French dry cleansing, a method that is found especially satisfactory in removing dirt or stains, without destroying the texture or color of the garment. Four capable assistants are employed, and reasonable charges made on all jobs. James H. Berry was born in Bucksport, educated in Dover, Me., and has had 5 years' previous experience in this business. Fred Allen was born in East Wilton, educated in Chesterville, and has had 4 years' experience in this line. The energy and ability of these partners have been devoted to developing their enterprise and giving satisfaction in the quality of the work, reasonable prices and prompt service, consequently they have built up a large patronage, and become known as hustling and upright industrial men.

S. W. STINSON.

Established as recently as March 18, this year, the fruit and confectionery store of S. W. Stinson, at 153 Main street, has in a short time gained a most satisfactory and increasing patronage. The stock of goods carried is fresh and well selected, and the most reasonable

prices obtain. The new domestic fruits as well as foreign products are carried in quantity, and are seasonable and reliable. Cigars, tobacco, and other smokers' supplies; also various well known makes of confectionery are handled, and prompt attention is given all patrons. Mr. Stinson was born in Deer Isle, educated there and Cape Porpoise, and in our city, is showing himself to be a business man of enterprise and uprightness. Personally, also, he is well regarded in the community.

ABRAM T. LORD & SON.

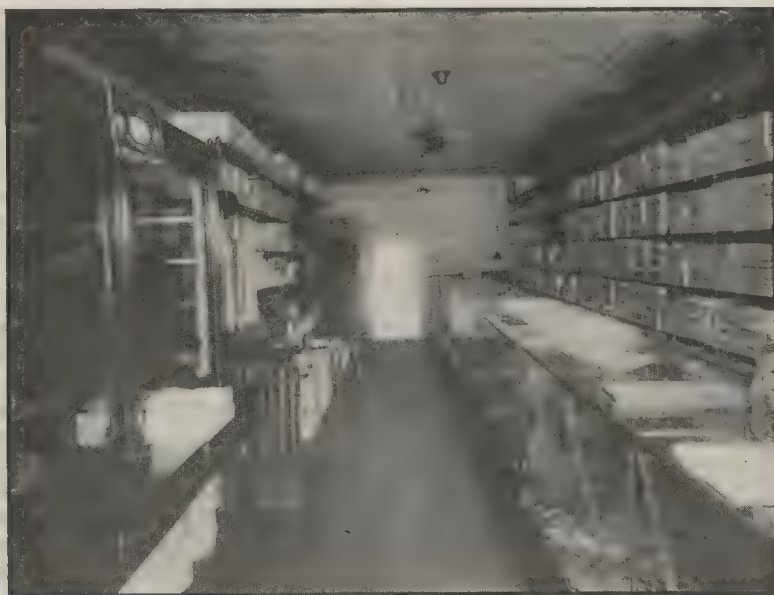
Numbered among the oldest and most reliable business houses in York county, the firm of Abram T. Lord & Son, 201 Main street, has a reputation second to none for enterprising methods and upright transactions. It carries in stock some of the best known makes of stoves, ranges and heaters that are on the market, and all goods are guaranteed to be as represented. Complete lines of kitchen utensils, light hardware, tinware and plumbing supplies are other commodities handled, and special attention is given to the agency of the Round Oak ranges, finished in steel and a handsome as well as fuel saving heater and cooker. Three assistants are employed. Abram T. Lord, who was born in Webster and educated in Readfield and Skowhegan, has been in this business since the age of 17, and founded this present establishment in 1874, being one of our soundest and most respected business men. He was in the Council 4 years, was an Alderman 4 years, City Auditor 3 years, and on the School Committee one term. He is a member of the Masons, I. O. O. F. and A. O. U. W. Geo. F. Lord was born in Portland, educated in the Saco public and High schools, and was admitted to partnership in 1904. He is a member of the A. O. U. W., and with his father enjoys a high standing in all circles of our city.



A. E. BAIL CO.

One of the most extensive, complete and up-to-date business houses in this section, is the plumbing and hardware store of A. E. Bail Co., 223 Main street, Saco, where stock and operations are as large as in any similar establishment in York county. Stoves, ranges, furnaces, steam and hot water heaters, are carried in wide assortment and guaranteed makes, pipes of various descriptions being handled, and all plumbers' supplies. The most expert and up-to-date work in sanitary arrangements, installing of heating and lighting plants is done by this firm, which also attends skillfully to sheet metal, tin, copper and galvanized iron operations, it being one of the few concerns that is equipped and able to do metal roofing. Estimates to meet any

competition are given, and durable material and trustworthy workmanship furnished. Six to eight capable assistants are employed, and one floor and basement occupied. The Company, established in 1897, is composed of J. C. Hooper, president; A. E. Bail, treasurer and manager. Mr. Bail was born and educated in Hollis, Me., and was previously employed in the Waltham Watch Factory 6 years, and by the Peppercell Manufacturing Company 10 years. He was in the City Council 1 year and on the Board of Aldermen 3 years. He is a member of the I. O. O. F., K. G. E., American Mechanics, and Modern Woodmen, and is regarded as one of our foremost business men and a citizen of active interest in all that pertains to the welfare of Saco.



INTERIOR OF G. E. RICKER'S STORE

GEO. E. RICKER.

Carrying a seasonable stock of clothing and furnishings, and giving skillful attention to custom tailoring, the business of Geo. E. Ricker, at 236 Main street, established in Aug., 1904, has been rapidly and successfully developed.

The most desirable and guaranteed makes of clothing are carried, while in hats, neck wear, hosiery, underwear, etc., the stock is attractive, discriminately selected and complete. For custom tailoring, the newest fabrics and patterns are shown, and in producing

garments or suits, correct fits and nobby styles are furnished, and the workmanship is always trustworthy. Three capable assistants are employed. Mr. Ricker was born in Biddeford, educated in the public and high schools, and has had 18 years experience in the clothing line, his ability being supplemented by fair and square dealings. Mr. Ricker is a member of the I. O. O. F.; was in the Council two terms, and is now on the Republican City Committee, having a high standing in the councils of his party and esteemed in all circles of our city.



MAN'F'D BY J. M. VIRGIN & SON

J. M. VIRGIN & SON.

Yankee ingenuity and inventiveness seeks many avenues of industry, and the State of Maine, with its countless enterprises, is an apt illustration of the sagacity and energy of "down Easters." To be the sole concern in any field, then, is quite a distinction, and such a place is held by J. M. Virgin & Son, at 10 Pleasant street, Saco. This concern, established Nov. 15, 1895, are manufacturers of reed and rattan chairs, wood baskets, music racks and tables, these commodities being sold all over the world, and having a standard reputation and reliability. Stationary and rocking chairs in reed or rattan, are the specialties of this house, which virtually gives a guarantee of the material, workmanship and durability of their products. The plant has a capacity of 5,000 chairs annually, and they are sold wholesale and retail, salesmen in New York, Massachusetts, Maine, New Hampshire, and Vermont, attending to the trade. They are S. D. Gray, at Grandville, N. Y.; F. E. Libby, So. Portland, for Maine, New Hampshire and Vermont; and A. E. Lewis, at 13 Saratoga street, East Boston, for the Massachusetts territory. H. A. Virgin, manager of the business, was born and educated in Turner, and formerly was engaged in the same business in Ashburnham, Mass., and is a practical and expert chair maker, the development of the present plant being due to his energy and executive ability. Mr. Virgin is a member of the Masons, I. O. O. F., Canton and Encampment, and recognized among our foremost industrial men and leading citizens.



RESIDENCE OF A. B. SEAVEY

**A. B. SEAVEY.**

Established since 1874, A. B. Seavey, at 152 Main street, is one of our veteran business men and one who has gained distinction in mercantile circles. Dealing in musical instruments and merchandise, sewing machines and supplies, bicycles and sundries, he carries a stock which is complete in every department and is noted for its high quality and standard excellence. Mr. Seavey carries the McPhail piano, which is widely recognized for its superiority of tone, workmanship and durability. He is also agent for the Standard Sewing machine,

which he has handled for 22 years and introduced into many homes where its merit and reliability have been demonstrated. Two capable assistants are employed and courteous service given to many patrons. Mr. Seavey was born and educated at Kennebunk, and formerly conducted a general variety store at the Port, in all his business career, upright transactions and methods of integrity prevailing. Mr. Seavey is a member of the I. O. O. F., Encampment and Canton and has a high standing personally as well as commercially.



W. S. THOMPSON

PAGE & THOMPSON.

Continued under the firm name of Page & Thompson, the paint and picture framing business at 197 Main street,

established 13 years ago, has been under the sole proprietorship of W. S. Thompson for 11 years. The concern is one of the most reliable in the city, handling a varied and carefully selected stock of standard makes of paints, oils, varnishes and other painters' supplies of guaranteed quality and excellence. Wall papers of handsome patterns and appropriate for any apartment are shown, while a specialty of the house is picture framing; mouldings in all woods and finish being shown and frames skillfully and accurately made. Six competent assistants are employed and one floor with basement occupied. Mr. Thompson was born and educated in Saco, and in his present business has shown an energy and alertness that has resulted in its constant and decided development. Mr. Thompson is a member of the Red Men and was a councilman one term, being known as a merchant and citizen of public and progressive spirit.

I. M. WHITEHEAD.

One of the most popular and largely patronized business places in Saco, is the confectionery and tobacco store of I. M. Whitehead, at 127 Main street, where all varieties of chocolates, bon-bons and other grades of confectionery are handled in attractive assortment. Icecream, soda, and other hot weather refreshments are served, in all cases the best quality for the money being provided. The leading brands of cigars, cigarettes, tobacco, and other smokers' supplies are carried, and prompt, courteous service given all patrons. Two alert assistants are employed. Mr. Whitehead was born and educated in Saco, and became established as at present February

this year. His alertness and energy have been quickly demonstrated, and a constantly increasing patronage and prestige is the reward he is reaping as a result of his efforts and integrity.

J. G. LAWRENCE.

Carrying one of the most complete stocks of bicycles, wheelmen's sundries, and phonographs, J. G. Lawrence's store, at 280 Main street, compares favorably with any similar business in this section. The latest models in machines are shown, and all parts carried for repairs, all work in connection with wheels being done expertly and thoroughly. Phonographs of standard makes are carried in desirable assortment, and all goods shown are marked



at reasonable prices. Mr. Lawrence, who was born and educated in Canada, is particularly competent to carry on his present business, which he established in 1895, and which he has developed with increasing patronage and success. Mr. Lawrence was for four years a lineman for the Electric Light Company, was the city electrician 4 years, and was on the police force 2 years. He is a member of the I. O. O. F. and K. of P., and is regarded as one of our public spirited citizens.

H. B. KENDRICK & CO.

In the firm of H. B. Kendrick & Co., established by Mr. Kendrick in Feb., 1872, and recently located in the up-to-date store at 254 Main street, Masonic Hall Building, we have a concern that has long been known for its reliability in all transactions. Dealing in books, stationery, newspapers, periodicals, and all current literature, it is always abreast of the times, and gives prompt and complete service in every department. School and office supplies are carried, while glass ware, china, lamps, etc., are other departments which in stock and prices compete successfully with similar business in any part of the county. Fair treatment and fair prices is a rule that has always been lived up to. The business has been under the present proprietorship for the past 23 years. Henry M. Burns has been connected with this business 23 years, and Mrs. Burns 33 years. Both are known for their ability and uprightness, have developed their enterprise to a solid and substantial standing.



GRANT & MATZEN.

Widely and favorably known for the excellence and purity of their products, Grant & Matzen, proprietors of the bakery at 162 Main street, have had unusual success since they became established in April, 1907. The firm are most expert in their line, and the bread, cake, pies and other pastry made here, have been speedily commended for their superiority in taste, high quality of ingredients used and the perfection of baking. The most improved ovens and all modern equipment for a first class bakery are utilized and 9 to 11 skillful assistants employed. The firm has an especial reputation for its milk bread and are capable of turning out 1,000 loaves

daily. Two floors and a store house are occupied and a number of teams kept on the road. F. G. Grant was born and educated in Dexter, and is an alert and upright business man. He is a member of the I. O. O. F. and Encampment. John Matzen was born in Germany, educated there and in Portland, and for 2 years was in business in Portland, having in all 14 years experience at this industry. He is a member of the I. O. O. F. and Encampment. The two gentlemen form one of the most energetic and progressive concerns in this section, are alert to the demands of the time and ready to meet them, and through ability and integrity have built up most desirable reputations, commercially and personally.



INTERIOR OF H. B. KENDRICK & CO.'S NEW STORE



W. P. CLEAVES.

Give the people what they want, especially in the matter of eating, and customers and success are promptly assured. Thus it is with the Quick Lunch Restaurant, established last December, at 7 Pepperell Square, by W. P. Cleaves. An extensive menu of seasonable food, expertly cooked and promptly served, has attracted numerous and increasing patrons, an average of 80 people being fed here daily. A specialty is made of fried clams, and a 20 cent dinner of several courses is most popular and well patronized. Four alert assistants are employed and quick service is the rule. Mr. Cleaves was born and educated in Saco, and for 18 years was a stationary engineer, formerly employed by the Edison Illuminating Company in Boston. In his present enterprise he has shown unusual sagacity and ability, and is most favorably regarded in commercial circles and for personal qualifications.

GEO. L. STONE.

Thoroughly experienced and skilled at his industry, George L. Stone, the harness manufacturer, at 14 Pepperell Square, has built up a sound reputation and increasing patronage since he became established here last April. Mr. Stone is thorough and expert in the manufacture of fine harnesses, the most durable material being used, and trustworthy workmanship applied. All parts of harnesses are carried in stock, whips, robes and stable supplies, the best quality for the lowest consistent prices being shown. Two efficient assistants are employed. Mr. Stone was born in Savannah, Ga., educated in New Haven, Ct., and has been a harness maker for 30 years, painstaking and reliable in all operations, and known for commercial uprightness and integrity. Personally, also, he is gaining a high standing in our city.



WARDWELL HOME

THE STREETER PRESS.

As well equipped and enterprisingly conducted as any similar business in the county, the Streeter Press, at 195 Main street, established since 1897, by W. L. Streeter, has a reputation for workmanship and reliability that has earned it increasing patronage and prestige. Job printing of all kinds is done expertly, and experienced care is given to particular jobs on book, commercial, and other high class work, the latest faces of type, new designs and borders being used. The concern also deals retail in periodicals, books, daily and Sunday newspa-

pers, stationery, etc., carrying a complete and desirable stock and high grade lines that please the most fastidious. Five assistants are employed and one floor, 1350 square feet and basement, occupied. W. L. Streeter was born and educated in Hinsdale, N. H., and has been in the printing business 20 years. As proprietor of the Streeter Press, the past 10 years, he has shown an enterprise and industry that places him among our leading business men. Mr. Streeter is a member of the Masons, K. of P. and I. O. O. F., and has a high standing personally as well as commercially.



NEW SACO HOUSE.

The Saco House, known to travelers and visitors in this section for many years, but made doubly attractive and satisfactory to them as the New Saco House, is one of the most modern, handsomely furnished and enterprisingly

managed hostelrys in this section. The building on Main street, with its alert, improved appearance, gives a hint of the interior conveniences, every room being cheerfully and adequately furnished, with parlors, writing room, offices etc., complete in every essential. Steam heat, hot and cold water, electric

bells and lights throughout are modern accommodations; newly furnished rooms with baths being other conveniences. It is a favorite stopping place for commercial travelers, prompt and courteous service also being extended automobile parties and groups of travelers. The house has a capacity for 60, an attractive dining room which will seat 60 and is the home of some 25 permanent guests. The menu provided is not surpassed in the most metropolitan hotels and the service is first class, eight alert assistants being employed. C. E. Sawyer the proprietor since Dec. 1906, under whom the renovations and up-to-date accommodations have been provided, was born and educated in Saco, and was manager of the Kennebunk hotel for 5 years, in practical experience and personality being eminently fitted for the office of landlord and host. Mr. Sawyer formerly was on the board of assessors for 8 years, and by fellow townsmen and the traveling public is most favorably regarded as a business man and associate.

G. M. SKILLINGS.

Reliable and trustworthy workmanship, fair and square dealings, have been the policy of G. M. Skillings, the harness dealer, at 187 Main street, since he became established here in 1900. Mr. Skillings is a manufacturer of harnesses of medium and fine grade, which are expertly produced; reliable material being used, and trustworthy workmanship employed. Repairing is skillfully and promptly done; while all stable supplies, whips, cushions, robes, etc., are carried in complete and desirable assortment. Competition is met by the lowest reasonable prices, and two or three alert assistants employed. Mr. Skillings was born and educated in Scarborough. Since locating in our city he has shown his industrial ability and enterprise, and has become regarded for commercial and personal qualifications.

GEO. L. MAHONEY & CO.

Associated with the same neighborhood since the time of their birth, and

connected with horticulture for a quarter of a century, the firm of Geo. L. Mahoney & Co., florists on Beach street, is second to none in the county in reputation and reliability. Some 13 acres of land are owned and a large part of it is devoted to the raising of shrubs, bedding plants and nursery goods. The hot houses to which constant additions have been made are profuse in popular plants, pinks, geraniums, violets, roses and all other desirable blossoms being raised in season. A modern, finely equipped hot house, comprising 4,500 square feet of glass has recently been added. The firm makes a specialty of Forest tree seed, supplying a market which is largely foreign, and shipping to France, Germany, Denmark and other parts of Europe. The firm was one of the first dealers in the forestry seed business. Three capable assistants are employed. Geo. L. Mahoney was born and educated in Saco, and was a cigar maker and manufacturer in N. H. a number of years. Returning here some 25 years ago, he entered the forestry line, built



DOUGLAS DRY GOODS CO.

Up-to-date in stock and metropolitan in methods, the Douglas Dry Goods Co., 118 Main street, successor to Durrell & Wentworth, is the largest dry goods store in Saco, and compares favorably with any in this section. All lines of dry and fancy goods are carried in complete and desirable assortment; also notions and fancy goods, while a specialty is made of linens and domestics, which are handled in many weaves and all textures. Competition is met by the maintenance of the lowest consistent prices and first class service given by 9 efficient assistants. One floor of 3,000 square feet and basement are occupied,

the present fine store being occupied only since July 9. The Douglas Company consists of Charles L. Churchill, president, and S. A. Douglas treasurer and manager. The Durrell & Wentworth Company was established 15 years, and bought out by the Douglas Company June 18, '07, and many improvements have already been made. S. A. Douglas is an experienced dry goods man, and for 18 years was a buyer for Houghton & Dutton, Boston. Mr. Douglas was born in Durham, educated there and Litchfield Academy, and is known as a business man of ability and enterprise. He is a member of the Masons and Royal Arcanum, and is esteemed personally as well as commercially.

his first houses about 21 years ago and has constantly added to the facilities and capacities ever since. James D. Mahoney was born and educated in Saco, and is a tinsmith by trade, at which he worked for some years, entering partnership with his brother about 15 years ago. He is a member of the I. O. O. F. The father of these florists, located on the corner of Beach & Orchard streets, during a greater portion of his life time, was a practical nurseryman. The present firm is one of the most trustworthy in ability and methods in the county and both gentlemen are warmly regarded for personal as well as industrial qualifications.

J. I. PALMER.

Thoroughly experienced in every detail of his industry, and alert to all modern methods and advancements, J. I. Palmer, the carriage manufacturer and repairer at 19 Thornton Avenue, has built up a splendid trade in the past 18 years. In the making of any sort of carriage, the most desirable and durable material is used; trustworthy workmanship employed and skilled judgement exercised on the style and appearance of the vehicle. Any kind of jobbing or repairing in connection with carriages is done expertly and it is the only shop in the County where rubber tires are put on. Three efficient assistants are employed. Mr. Palmer was born and educated in Buxton, and has had 22 years in the carriage business, learning his trade in this shop which was established 30 years ago and which he bought out in 1889. Mr. Palmer is a member of the A. O. U. W. and was on the board of fire engineers 5 years. He was one of the organizers of the Pentecostal church of the Nazarene, and has done much for its upbuilding, being known as one of

our public spirited citizens as well as leading industrial men.

L. B. MILLIKEN.

Continuing the hardware business established in 1837, L. B. Milliken at 202 Main street, has one of the oldest and most reliable industries in Saco and a reputation for standard goods and fair transactions. The stock carried comprises builders' hardware, agricultural and farming implements, household utensils; also sporting goods, cameras etc., all commodities being selected for their workmanship, durable material and wearing qualities, on which the lowest market prices are quoted. Mr. Milliken is also an electrical contractor, carrying electrical goods of all kinds and attending expertly to the installing of electrical apparatus. Three efficient assistants are employed and two floors utilized. Mr. Milliken was born in Fitzwilliam, N. H., and educated in Keene, and previously was in the book binding business 10 years. Buying out this store in 1879, he has most ably and enterprisingly conducted it, making it

one of the soundest establishments in the city and earning for himself a standing among our foremost mercantile men. Mr. Milliken is a member of the K. of H. His son, Chas. Milliken, is in charge. He was born in Saco, educated in the public and high schools and has had 8 years experience in the electrical business. He is a member of the Masons.



THORNTON ACADEMY



CATARACT FALLS, SACO



UNITARIAN CHURCH, SACO



NEW BANK BUILDING
AND
MASONIC HALL



INTERIOR OF E. J. BRADBURY'S DRUG STORE, NEW BANK BUILDING

E. J. BRADBURY.

In keeping with the brisk, modern and metropolitan appearance of the Masonic Hall Building, is the drug store of E. J. Bradbury, which he has occupied since the first of July, and which represents in stock, fixtures and furnishings, the acme of progressiveness and completeness. It is the conspicuous store in this handsome block, calling attention to itself by its many attractions. Cases, counters,

partitions, lights, etc., are of the newest and most desirable designs, though they are only on the standard with the goods carried. Pure drugs, chemicals, sick room and hospital supplies are carried in high class assortment, and in quality or quantity are not surpassed by any pharmacy in York county. Prescriptions are accurately and scientifically compounded, and pure ingredients only are used. An up-to-date soda fountain is

operated, the beauty of this receptacle, as well as its extensive capacity, being a feature that delights many patrons at this season of the year. Four efficient assistants are employed. Mr. Bradbury who was born in Saco, was educated in the public schools here, in Bowdoin College, and Harvard Medical School, so that technically as well as practically, he is one of our most thorough and reliable pharmacists.



BIDDEFORD JOURNAL.

In the substantial, modern and sightly building erected in 1906, the Biddeford Journal, one of the leading and most widely quoted newspaper in the state, has the most complete, handsomest and best home of any newspaper in N. E. east of Boston. The Journal's own building erected with the view to gaining the most improved facilities and equipment for newspaper making is a

monument to the progress and substance of this responsible publication. Every-department is complete in conveniences and equipment for producing an up-to-date daily. The Journal takes distinct pride in its news gathering facilities. Local stories are covered accurately, not being surpassed by any paper in Maine, the telegraph service is thorough; while the general happenings of the state are faithfully and promptly chronicled and reviewed. Two editions

issued daily. The daily Journal is now in its 24th year and was established by Chas. H. Prescott, proprietor and managing editor, who in 1880, bought out the weekly. Mr. Prescott's virile force and executive ability have resulted in the remarkable development and standing of the Journal of today, while his business and political enterprise and sagacity have made him sought in various other fields.

KENNEBUNK

TO THE stranger, reviewing the points of interest in Kennebunk and Kennebunkport, the two places present so many phases of complete identity, that the general and natural assumption is, that they comprise one township. On the contrary, Kennebunkport is the elder by several years, in the matter of settlement and charter, though Kennebunk is the field of more permanent and greater industrial growth. In effect, the two communities have many characteristics in common, and a proud fact of both is, that each is populated by most desirable, cultivated, and prosperous people, whose aims, energies and finances are expended for the development and progress of these localities.

Known chiefly as a summer place, Kennebunkport has attracted a wealthy, refined, and particular contingent, second only to Bar Harbor, in exclusiveness and high standing. Kennebunk is scarcely less fortunate, for the number of its population, its per capita valuation and individual richness, being second to none in the State. While there is no ostentation or vulgar display of money, there is a quiet and unobtrusive evidence of substance on every side; elegant, commodious residences and grounds being noticeable in all directions. Churches, schools, halls, and a modern Public Library, recently dedicated, are other manifestations of the townspeople's solidity as well as liberality.



PUBLIC LIBRARY

Kennebunk, fortunately for all classes, has not the reserve that sometimes marks communities where a certain portion have achieved their goal and have little sympathy for the still struggling ones. She has a warm reception for any enterprise that promises to better general conditions, and acts concertedly and whole heartedly to make public the advantages of the locality, and bring it into the arena of modern activity and accomplishments. The improved street car service, rendered by the Atlantic Shore Line, has made it a central point for tourists, and Kennebunk has shown courtesy and hospitality in greeting and caring for those who remain any length of time within her precincts.



HIGH SCHOOL

Old Home Week, celebrated the first of August, this year, was an exhibition of alertness and acceptance of up-to-date conditions, supplemented by the hearty zest and sincere cordiality of old time hospitality. Beside the street car lines, which put Kennebunk in communication with Biddeford, Portland, Sanford, York Beach, Portsmouth, N. H., and Boston, the town is connected by two lines of railroad with Boston and Portland, has ample train accommodations, and either trip may be made in a comparatively short time.



LAFAYETTE ELM, MOST FAMOUS TREE IN NEW ENGLAND

The laboring population is supplied with congenial and finely compensated tasks, chiefly by the Leatheroid Mfg. Company and the Goodall Matting Company, though various smaller industries in machine, electrical, and boat building, have sound ratings, and are important auxiliaries to the development and prosperity of the town.

In public measures and utilities the most hearty co-operation and enthusiasm is the spirit of the place, the unanimous effort of the townspeople being to maintain a high standard in all features that are emblematic of progress and achievement. The public schools, in equipment, capability and efficiency, are equal to any in New England. Various houses of worship are well supported, so that the edifices are sitely and the pastors talented and influential. The Parsons Free Library is a beautiful structure with an enviable selection of literature, and the town is governed by officers chosen for their public spirit and unselfish interest in the municipality. The water supply, fire protection, illumination service, have been constantly attended to with the result that no community is better or more securely equipped than Kennebunk.

Fraternally the strongest orders of brotherhood are represented, such lodges, as well as numerous other organized bodies, having a pleasant and enlivening effect on the social life of the town.

Kennebunkport, in the early part of the 17th century, was known as Cape Porpoise, and in 1653 it was settled by a company of colonists under Capt. Richard Vines, and incorporated as part of Saco. In 1717 it was known as Cape Arundel, and in 1821 as Kennebunkport. In ship building days the Port reached its zenith and signs of this former activity are still to be seen. In fact, today, there are boat builders at the Port whose products are not surpassed in the country, even though time has wrought such changes that canoes and power launches are constructed now, where once three and four masters assumed graceful shape under experienced handiwork.

The exposure of the land at the Port was one measure that induced the settlement of Kennebunk for winter habitation; this sweep of the ocean and invigorating air being now its chief charm and asset for the summer visitors who flock here. The water line is one of the most picturesque and kaleidoscopic in the country, and the circulation of facts describing this beautiful territory has led to an increasing contingent of warm weather patrons. The hotels are among the most adequate in the East, catering to a high class patronage and offering beside excellent service, the opportunities for golf, tennis, and all land as well as aquatic sports. The Mousam river for both towns is one of the most widely famed streams in the East, and is one of the most popular for boating and canoeing.

Kennebunk Beach, opposite the Port, has been more recently developed, and has a fine bathing beach, smooth and sandy, and its natural advantages are made enjoyable by the comfort and accommodations provided in modern, luxuriously appointed hotels, and comfortable, spacious cottages. At the Port coaches, autos, and merry buck board parties, have outings the same as other fashionable watering places, with halting and refreshment places similar, also. In this way

the tone and attractions of the place are maintained, the citizens of Kennebunk, as well as Kennebunkport, being alert to furnish accommodations and features that will win the approval of summer guests. That so far they have succeeded is shown in the annual return of many people, and the accruments to these ranks which are constantly taking place. A further conception of the natural attractions of the two towns; material extensions, and the business men's capacities to supply the numerous demands made by permanent residents or transients, may be gained in the pages that follow.



MOUSAM RIVER



VIEWS IN AND ABOUT KENNEBUNK



MOUSAM HOUSE.

Its reputation closely identified with the township itself, the Mousam House, established in 1750, is known to every person who has ever entered this vicinity. Its situation is ideal and it is not only an interesting old hostelry, but a hotel that has always been managed with unusual excellence, progressiveness and courtesy, so that all who have stopped here at any time, retain a pleasant memory of its hospitality. The house contains 50 rooms, has a dining

capacity of 45 and gives particular attention to tourists and commercial travelers, seven alert assistants being employed. C. C. Tibbetts was born and educated in Lovell, Me., and for 9 years was landlord of the hotel in Norway. Taking possession of the Mousam House in 1891, he has repeatedly improved the service and facilities and brought it up to the highest modern standard. Mr. Tibbetts is a member of the K. of P. and I. O. O. F. and is known as a business man of integrity and a genial host.

hess man of ability and sagacity. Mr. Bowdoin is a member of the I. O. O. F.; of the Maine Pharmaceutical Association and of the Association of Medicine and Science and is regarded an influential member of the community.

EDWIN H. COUSENS.

That standard quality and meritorious goods bring patronage and success, is evinced by the increasing popularity and trade at the bakery and fancy grocery store of Edwin H. Cousens, on Main street. The business was founded Feb., 1905, and the special feature then, as now, was home bakery products, bread, cake and other pastries being cooked by Mrs. Cousens, and found superior in the purity of ingredients used, the perfection of baking, and the palatableness of the products. The first customers, highly pleased with their home cooked eatables, recommended them to others, until now there is a call for them in many parts of the county. Fancy groceries, canned goods and confectionery are also handled, and Mr. Cousens is agent for the famous Jersey ice cream, served on the premises or sold in bulk. Two or three assistants are employed. Mr. Cousens was born and educated in Kennebunk and for 17 years was employed by the Leatheroid Co., being one of its most efficient and responsible workmen, who was in charge a few years ago of a New York branch. Failing in health, Mr. Cousens became located as at present, and aided by Mrs. Cousens has industriously and uprightly developed this business. Mr. Cousens is a member of the I. O. O. F. and Red Men.



MOUSAM OPERA HOUSE

BOWDOIN'S PHARMACY.

Few people, whether residents or visitors to Kennebunk, but what have occasion to visit Bowdoin's Pharmacy, at one time or another. It is certainly one of the centres of activity in this interesting town, known and relied upon as a drug store of high standard and also the depot for communication to the outside world, both telephone and telegraph headquarters being here established. A well known physician has his office here and Mr. Bowdoin is manager of the Town Hall, so it is very plain that one must have some errand here before leaving town. Primarily, however, the Pharmacy is of the first and permanent importance, a most adequate and com-

plete stock of pure drugs, chemicals, proprietary medicines, toilet articles and sundries being carried, each line being carefully selected and as desirable as a similar business in any section can show. Prescription work is scientifically and expertly attended to and only drugs of recognized purity are handled. The soda fountain where delicious and metropolitan mixtures are served, is a great feature in the summer. In all, five capable assistants are employed and space of 1500 square feet occupied. J. W. Bowdoin, the proprietor the past 15 years, was born and educated in Kennebunk, is a registered pharmacist and a busi-



ENTERPRISE PRESS.

Representing the modern and progressive spirit of Kennebunk, the Enterprise is not only a weekly which promotes and encourages the highest interests of the town, but is a publication of the most alert, attractive and up-to-date character. The Enterprise Press was established Feb. 1905, and is one of the most complete offices in this section, the newest faces of type being used, attractive borders and rules; while in the use of half tones and their expert "working up," there is no office where superior results are produced. Book, catalogue

and job work of all kinds are skillfully accomplished, while a specialty is made of commercial printing, excellent stock and fine workmanship being furnished. The Enterprise is a sample of trustworthy composition and press work and as a news distributor and advertising medium, is popular and soundly rated in the county. Four to six assistants are employed and the most improved equipment operated. Annie Joyce Crediford, proprietor, editor and manager, was born and educated in Brunswick, and has always been in the printing business, previously having been located in New York City 3 years and having traveled all over the U. S. Mrs. Crediford established the Seaside Echo in 1901, and this weekly was a most happy reflector of summer life and doings. Her enterprises are marked by a sincerity of purpose and unmistakable thoroughness, which give them a desirable rating and influence. She is known as a business woman of ability and application, enjoying personally also a high standing in the community.



P. RAINO.

Established as at present for 10 years, P. Raino, proprietor of the department store on Main street, has had a progressive and ambitious business career in Kennebunk, and has become one of our leading merchants. Locating here some 20 years ago, Mr. Raino settled at his trade of shoe maker and repairer for 5 years, when he added a stock of boots and shoes 10 years ago buying out his present store, which he has made one of the most up-to-date, complete and modern establishments in town. Not only are the best makes of shoes for men, women and children carried, but dry and fancy goods of seasonable and desirable assortment are handled, while the ready-to-wear department, including suits, skirts, coats, shirt waists and other women's garments is as extensive and modern as any in this section; all the latest styles and materials being shown. Two floors of 1,200 square feet are occupied and three alert and competent assistants employed. Mr. Raino was born and educated in the province of Quebec, and searching for a desirable location, settled in Kennebunk where his energy and enterprise were devoted to building up this splendid business. Mr.



Raino is a member of the I. O. O. F., is highly respected personally in the community and has a recognized reputation for his commercial ability and integrity.

W. D. HAY.

Established in Kennebunk for the past 10 years, alert and up to the times in the demands of his industry, W. D. Hay, the custom tailor on Main street, has made a reputation for his workmanship, upright methods and reliability in all transactions. Mr. Hay is thoroughly experienced at his trade and in the fashioning and finishing of either men or women's garments or suits, furnishes the latest styles, most seasonable and attractive material, correct fits and trustworthy workmanship. A high grade line of up-to-date textures, appropriate linings etc. are carried, and particular people among visitors as well as among townfolks, find cloths and fashions entirely satisfactory here. Fancy dry goods and women's furnishings are also carried and a discriminating choice afforded in these lines. Eight efficient assistants are employed and 1,500 square feet of floor space occupied. Mr. Hay was born in Canton, N. Y., was educated and learned his trade there and was also established in business in 1897 in Syracuse, N. Y. Coming to Kennebunk, Mr. Hay purchased this business formerly conducted by A. W. Bragdon and originally established by S. L. Whitten in 1842. Mrs. Hay also born and educated in New York, attends to the women's tailoring, at which she is thorough and experienced. Both Mr. and Mrs. Hay are known for their progressive and up-to-date ability; also for commercial integrity and uprightness and are warmly esteemed in all circles of the community.

C. E. CARTER.

Enterprisingly conducted and thoroughly up-to-date in methods and service, C. E. Carter's restaurant, on Water street, is a great convenience, both to residents and visitors to Kennebunk. The location is first class, and every facility is employed to give satisfaction to all guests. The best materials the market affords are offered, the edibles are skillfully and expertly cooked; prompt service is given and reasonable prices charged. The restaurant is run on the American and European plan, regular meals being planned, while

lunches or special dishes are cooked quickly and made palatable and attractive. The cafe has a seating capacity of 30, and about 75 people are fed here daily. Two or three alert assistants are employed. Mr. Carter was born and educated in Scarborough, and for 30 years was in the hotel or restaurant business in Boston, being one of the most thorough and experienced men in this line, in this section. January, 1905, he bought out here, and putting the cafe, kitchen, and equipment into first class order, has built up an increasing patronage and prestige. Mr. Carter is a member of the Masons, and beside gaining esteem for his business enterprise and integrity, has earned regard for personal qualifications.

JOHN W. LORD.

Under the proprietorship of John W. Lord, the past 5 years, the carriage mart on Brown street, has been most enterprisingly and progressively conducted, and is known through York county for its high class and desirable lines of goods that are carried. The nobbiest and most stylish traps for pleasure driving to be found in this section of Maine are shown here, and a guarantee of their excellence and durability is given in the makers' names, as the vehicles come from the best known carriage manufacturers in the country. As many as 60 teams are shown at some seasons, reliable and up-to-date baggage and delivery wagons being among them. Besides this, Mr. Lord pleases particular patrons by having handsome vehicles made to order. Mr. Lord handles one of the largest stocks of harnesses and horse supplies in York county, high class and durable commodities being shown. Any information may be obtained of Mr. Lord at his ware house on Brown street, and the stock of carriages and supplies may be viewed there. Three floors, 2400 square feet each, being utilized. Mr. Lord was born and educated in Kennebunk, and for 5 or 6 years conducted an extensive hardware business. Buying out his present enterprise 5 years ago, he has shown unusual energy and ability, and is widely known for upright methods.

JESSE HAM.

For many years engaged at his trade of shoe maker, Jesse Ham, the retail shoe dealer on Upper Main street, gained a decided and valuable experience that has been of especial benefit to him in his

present enterprise. In May, 1903, Mr. Ham became established here, and putting in a capital line of shoes which he guaranteed for durability and workmanship, built up a satisfactory and increasing patronage. In a way, Mr. Ham acts as a jobber, being familiar with all the big shoe concerns and able to get their products on short notice. He is also expert at repairing. Mr. Ham was born and educated in Shapleigh, and following his trade was employed for 32 years in the shoe factories in Boston and Lynn. Mr. Ham is a member of the Red Men in Lynn, and in Kennebunk has won regard for himself.

GOODALL MATTING CO.

In its special products, the Goodall Matting Company has an unique place in the industrial world, being the only mill in the world, weaving straw matting on power looms, from the best of straw, imported from China. The straw matting, sold all over the United States, and retailed at all carpet stores, has a peculiar merit, being especially close woven on improved, patented power looms. Added to this, is the fact that the best imported straw is used, and the superiority and durability of the matting is assured, and has that reputation in all unprejudiced markets. The mill, with all up to date equipment and facilities, was established in Kennebunk, in 1903, and the merit of its products has given it a constantly increasing patronage, which has caused an increase of facilities and employees, 45 hands now being employed. Three floors, 1728 square feet each, are occupied in the mill, beside three store houses. The Company is composed of Geo. B. Goodall, Sanford, president.; Louis B. Goodall, Sanford, treasurer; R. H. Sawyer, Malden, Mass., gen. manager. Mr. Sawyer was born and educated in Portland, Me., and for 12 years was in the wholesale furnishing business in Boston, of the firm of Walker, Stetson, Sawyer Co., his energy and proficiency being demonstrated in that line as it has been since 1903, in his present industry. Mr. Sawyer was a member of the Council 2 years in Malden, Mass., and in public and industrial affairs has a recognized reputation for uprightness, integrity and progressiveness.

GEO. ELIOT COUSENS.

Up-to-date business methods, first class stock, and unsurpassed facilities, have characterized the development of the modern grocery house of Geo. Eliot Cousens, corner of Main and Water streets. Dealing in fancy and staple groceries, and carrying desirable brands and first class quality, Mr. Cousens has built up a large patronage, especially among the summer people, who are especially particular and fastidious. Keeping on hand selected goods and fancy groceries, that are usually found only in metropolitan stores, he has successfully catered to an increasing patronage, which appreciates his hustling commercial alertness and enterprise. Provisions, fresh vegetables and fruits are handled, the quality and variety always being kept up to the highest standard. Mr. Cousens keeps a big team on the beach, has practically a monopoly of the beach trade, and gives prompt and efficient service always. Three capable assistants are employed, and the store comprises 1997 square feet and basement. Mr. Cousens was born in Eliot, and educated in the town schools of Kennebunk. Entering the grocery trade



RESIDENCE OF MR. & MRS. FRANK W. DAVIS

FRANK W. DAVIS, MRS. DAVIS.

Two of our most estimable townspeople as well as two of our enterprising business folks, are Frank W. Davis the harness maker on Main street, and Mrs. Frank W. Davis, milliner and dressmaker. Mr. Davis is one of the most experienced and widely known industrial men in this vicinity, established for five years in his own shop and giving expert attention and trustworthy workmanship to the making of fine harnesses and saddlery upholstery. The most durable material is used, most painstaking skill exercised and stylish, reliable outfits are produced. Repairing is also done and the reliability of all transactions is unquestioned. One or two assistants are employed. Mr. Davis was born and educated in Waterville, learned his trade there with his father

and was employed in Kennebunk 15 or 16 years before starting for himself. Mr. Davis has been chief of police here and held other town offices and is a member of the K. of P. Mrs. Davis has been a dress maker for 15 years and 3 years ago went into the millinery business, also carrying each season stylish and attractive headwear; all sorts of trimmings, and furnishing fashionable creations in ready trimmed goods or hats to order. She employs four assistants. Mrs. Davis was born in Kennebunkport, was educated in the public and high schools and has always been in the social life of the community. Mrs. Davis has been through the chairs and is present past chief of Ivy Temple, Pythian Sisters and takes deep interest in the organization. In fact, personally and commercially, Mr. and Mrs. Davis are held in the highest esteem.



GOODALL MILL ON LEFT GEO. E. COUSENS' STORE ON RIGHT

at an early age, he was employed here, Malden and Chelsea, Mass. Becoming established for himself 13 years ago, he erected the present building after the big fire, on the same site he had before occupied. With additional capacity and

facilities, Mr. Cousens has continued to increase his business and make it one of the most important and successful in this section. Mr. Cousens is now the Collector of Customs; is a member of the Masons and K. of P.



GEO. VARNY PLOW WORKS.

The George Varney Plow Works and Foundry, on York street, is one of the oldest industries in this section of Maine, and one of the most reliable and upright concerns. Originally established in 1840, by Timothy Varney, and under the present expert proprietorship since 1863, the career of the business has been sound and steady. The Varney

plow was invented in 1840, and from that day to this the plow has had an exceptional demand in all parts of the United States. All kinds of landside plows are manufactured here, and have a well known reputation for material, durability and workmanship. All kinds of iron and job work are done in the foundry, which is modernly and completely equipped, and is an up-to-date building, 6 expert assistants being em-

ployed, and space of $\frac{1}{2}$ of an acre utilized. Mr. Varney was born and educated in Kennebunk, and in 1861 entered this business as a partner with Isaac, and two years later became sole proprietor, devoting great energy and ability to the development of this industry. Mr. Varney has lived in the same house, built by his father, for 64 years, is one of our best known citizens, highly respected in all circles of the community.



F. W. NASON.

Numbered among our sound and substantial mercantile enterprises, the firm name of F. W. Nason is known to all traders in this vicinity, and is regarded in York county for the integrity and uprightness which it represents. Mr. Nason has been established in business for 35 years, and for the past 8 years at his present location at 18 Main street. Carrying boots and shoes, furniture, carpets, draperies and wall papers, he shows a stock of most reliable goods, that are chosen for their durability and trustworthiness, and for which the low-

est possible prices are asked. Three capable assistants are employed, and three floors, comprising 3,740 square feet, occupied. Mr. Nason, whose father was a sea captain, was born and educated in Kennebunk, and his first business experience was with his father in a general merchandise store, and his commercial career has been a steady and progressive one since. Mr. Nason is a member of the I. O. O. F., Encampment and Rebekahs, and is regarded as one of our influential business men and citizens.

DAYLIGHT STORE.

Known far and near as the Daylight Store, the business of W. M. Dresser, top-to-toe outfitter, has been a constantly progressive one, and has reached into a considerable section of this portion of Maine, for the large and numerous patronage it now enjoys. Mr. Dresser, for 26 years the proprietor of this extensive business, is the successor in this line to his father, who was in business 40 years preceding the son, and who was a most estimable citizen and business man, living to the age of 87. Under W. M. Dresser's able administration, the facilities of the enterprise have been extended; the stock increased, and every effort pursued to make the business a modern and up-to-date one. Consequently the Daylight Store now compares favorably with any in this vicinity, carrying complete and desirable lines of clothing and serviceable ready-to-wear garments, men's fine furnishings, hats and caps, boots and shoes. The R. S. & W. Capitol brand clothing, guaranteed makes are a specialty of this house, which is also agent for the fa-



W. M. DRESSER

mous Walkover shoe for men. Two to five alert assistants are employed, prompt service given and reasonable prices maintained. Mr. Dresser was born and educated in Kennebunk and has always been identified with the town's interests and its mercantile life. He is a member of the I. O. O. F., and K. of P., and has a high standing personally and commercially.

**J. A. MARCO.**

Carrying choice and desirable lines of meats, provisions and canned goods, J. A. Marco, on Main street, has an up-to-date and well patronized market. The finest and highest grade lines of meats are carried, and in season this market is the most popular place for game and delicacies, that are only handled by up-to-date concerns who cater to a discriminating patronage. Fresh vegetables, fruits and provisions, and standard brands of canned goods are carried, metropolitan prices prevailing and prompt service given. Two capable assistants are employed. Mr. Marco was born and educated in Clinton, Me., and for 3 years was in the market business at Benton Station. He was Postmaster at Benton 3 years. Becoming established here in June, last year, he has shown an alertness and progressiveness that gained him an increasing business and earned him also a high esteem for his commercial and personal qualifications.

C. H. WEBBER.

Dealing in hay, grain and feed, C. H. Webber, on Water street, has been known in mercantile circles for many years, for the complete stock carried and for his upright, straightforward transactions. A large store house is utilized for the commodities handled, cracked corn, meal, and all kinds of feed, being carried, as well as hay and grain, the most reliable quality of all goods being the decided rule of the house, while the lowest possible prices are also maintained. Two able assistants are employed. Mr. Webber has been established in this business since 1890, was born and educated in Kennebunk, and was a first officer at sea for 5 years. Mr. Webber was a charter member of Myrtle lodge K. of P., and has been treasurer of the lodge 20 years. He is a member of York lodge of Masons, and of the K. T., and was Town Collector for 5 years, being regarded as one of our sound and representative citizens as well as one of our foremost commercial men.

**KENNEBUNK STEAM LAUNDRY.**

Established for 25 years, and under the enterprising proprietorship of Frank Rutter the past 8 years, the Kennebunk Steam Laundry, at 5 Water street, is one of the most modern and largely patronized industries in this section. The laundry gives prompt, improved and reliable service, the most up-to date equipment being operated, and trustworthy workmanship employed. All kinds of laundry work is done skillfully and thoroughly, and the greatest care taken so that the finest fabrics are not harmed, and their wearing qualities are preserved. Shirt waists, skirts, collars and cuffs, are most expertly laundered, and a discriminating trade is entirely

satisfied with the work turned out here. Two floors, 2,400 square feet each, are occupied, and 23 people are employed. Three teams are kept for collections and prompt delivery. Mr. Rutter was born in Michigan, educated in Dover, N. H., and for 2 years was assistant designer for a woolen manufactory. Buying out here 8 years ago, he devoted energy and enterprise to the conduct of affairs; installed modern equipment and steadily developed the concern's capacity and facilities, making the laundry known as one of our leading industries, and himself one of the foremost industrial men. Mr. Rutter is a member of the K. of P., and enjoys a high standing in the community.

**BONSER & SON.**

Conspicuous in its frontage, window displays and metropolitan appearance, no one denies the fact that the department store of Bonser & Son on Main street, is the leading commercial enterprise in Kennebunk and compares favorably with any similar establishment in this section of Maine. The concern carries the most exclusive and standard makes of men's and boys' clothing, and having a wide experience in this line, selects goods of the most durable mater-

ial, proper style and trustworthy workmanship. Men's furnishings of all seasonable textures and designs are carried in extensive assortment, while a boot and shoe department is also complete in the different styles and materials carried. The dry goods department, distinct from the others, is expertly conducted, domestics, fancy goods and women's wear being shown in the adequate and comprehensive stock. Six alert assistants are employed, floor space of 3,300 square feet occupied, while a summer store at

Kennebunkport is conducted by this firm under the management of A. W. Bragdon. The business originally confined to men's goods was established 28 years ago, George Bonser having long before that been a practical man in the woolen business. The son, F. W. Bonser, was born and educated in Kennebunk, and at the age of 14 entered the firm and became a partner when he reached his majority. His commercial instincts and sagacity have been responsible for the extensive development of this enterprise. He is clerk of the Eagle Rock Corporation which owns the Eagle Rock, Atlantis hotels at Kennebunk Beach and Look Off at Sugar Hill, N. H. Mr. Bonser has held various town offices and been a member of the state legislature; is a member of the Masonic bodies and past-eminent commander of the K. T., was a zealous promoter and chairman of the committee in charge of old Home Week, all in all, being one of the most influential and public spirited citizens as well as a foremost mercantile man.



A. W. MESERVE

MESERVE'S PHARMACY.

Meserve's Pharmacy, established 12 years, and as at present, at 10 Main street, for the past 8 years, is of necessity as well as choice one of the most widely patronized business houses in this section. A complete and carefully conducted drug store is at any time a convenience, while an up-to-date, metropolitan establishment, is, in a measure, a luxury. Such a one is Meserve's, with entire lines of drugs, chemicals, sick room and hospital supplies, toilet articles and sundries, which include many novelties and souvenirs of this part of Maine. Special attention is paid to the compounding of prescriptions, which are accurately and scientifically filled, and pure ingredients only are used. Two capable assistants are employed, and prompt, courteous service rendered. Mr. A. W. Meserve was born in Naples, educated there, Bridgton Academy and Bowdoin College, and was a school master 10 years, teaching in the Thomaston High School and the Academies at Monson and East Corinth, and for 3 years acting as Superintendent of Schools in Corinth. Buying out his



W. C. BERRY.

As well known and as highly recommended as any concern in York county, is the W. C. Berry Decorating Company, with office and waterrooms on Garden street, Kennebunk. This Company, one of the most expert and thorough in its line, attends to painting and decorating and fulfills the smallest or largest contract with equal ability and trustworthiness. Sign and carriage work, which shows artistic as well as experienced ability, is done here, while house painting, frescoing, paper hanging, interior

or exterior decorations, are branches of this firm's enterprises that have brought it custom and praise from all parts of the county. Some 20 people are employed, and all work is done under the personal supervision of W. C. Berry. Mr. Berry was born and educated in Kennebunk, and has had 18 years experience in this industry. Becoming established as at present in 1896, he has built up a sound and extensive patronage, and become regarded for his industrial ability, and also for personal qualifications.

present business, he has shown capability and enterprise in its constant development. Mr. Meserve is a member of the K. T. and a 32d degree Mason; was president of the Maine Pharmaceutical Association 1 term; is an officer of the National Association of Retail Drug-gists, also a member of the American Pharmaceutical Association. He was Town Clerk 3 years, and has held other local offices, being regarded as one of our influential business men and citizens.

F. M. DURGIN.

Among the foremost business houses of Kennebunk, and one that compares favorably with any similar concern in this section, is the jewelry store of F. M. Durgin, on Main street. In stock and facilities the business offers opportunities and service that are not surpassed in the large cities, complete lines of jewelry, watches, clocks, silver ware and cut glass being shown. Rare and beautiful china, bric-a-brac, and other selected household ornaments are displayed, while a fine assortment of diamonds and other precious stones are handled. An optical department maintained is up-to-date in every requirement; the most improved lenses and optical goods being shown, and experienced care given to fitting the eye. Phonographs, cameras and photographic supplies are other features of this extensive stock, and three capable assistants give prompt attention to all patrons. The business was established in 1900 by Mr. Durgin, who for the past 6 months has been a manager for the J. H. Otis estate, of the store across the street. This is the leading periodical store in town, and has been established

30 years. All the daily and weekly papers are circulated from this centre; magazines and other literature, stationery, office and school supplies. It is also headquarters for postal cards and novelties, and jewelry is also carried. Three people are employed. Mr. Durgin was born in Somersworth, N. H., educated in Waltham, Mass., and was in the jewelry business in Vermont 12 years before locating here. He is a member of the I. O. O. F. and Encampment, and by his alertness and integrity has become known as one of our influential business men and representative citizens.

EASTERN STAR PRINTING HOUSE

The Eastern Star Printing House, on Water street, W. L. Watson proprietor, is one of the oldest established plants in this section, though as up-to-date and modern as the most recently founded. All equipment and facilities for job, commercial, and society printing are operated; correct stock and excellent workmanship furnished. The Eastern Star, a weekly paper devoted to the news and happenings of the neighborhood, is issued weekly here, and is a lively and interesting sheet. Five people are employed and two floors occupied. Mr. Watson was born and educated in Biddeford and has been a printer for 38 years, and established in Kennebunk since 1878. Mr. Watson is a member of the Masons and Eastern Star; I. O. O. F. Encampment, K. of P.; and Uniform Rank, is vigorous and progressive in his own enterprise and has a wholesome and influential interest in matters of benefit to the community.

LOUIS JACQUEMIN.

Established as recently as May 1, 1907, the firm of King & Jacquemin, succeeded by Louis Jacquemin, machinists, has had a rapid development and success. The firm does expert work in mill machinery, general repair jobs, and attends to automobiles, putting or keeping them in good condition. Contract work is done skillfully and according to the latest methods, 3 capable assistants being employed. Louis Jacquemin was born and educated here, and has had 8 years experience in this industry. He is energetic and enterprising, conducts his business on up-to-date and upright methods, and is most favorably known in the community, personally and industrially.

LEATHEROID MANUFACTURING COMPANY.

Standing alone in the industrial world the Leatheroid Manufacturing Company is not only the principal industry of Kennebunk, but has a reputation which extends to every part of the civilized globe. Though it is the one concern in existence to make commodities of leatheroid, the Company's policy, since it was established, in 1880, has been to make improvements and progress, and to produce goods that are constantly nearer the state of perfection. Leatheroid is a chemical product from cellulose, and has the most desirable qualities of strength, elasticity and light weight. In such articles, then, as sample trunks and cases, roving cans and boxes, warehouse cars and baskets, and all kinds of similar receptacles, it has been demonstrated to be unsurpassed. In the manufacture of these goods the Leatheroid Company, at Kennebunk, is constantly engaged, its extensive plant being fully and efficiently equipped for this purpose, and a demand created and supplied in this and foreign countries. Leatheroid has also been found to be one of the best insulating materials yet discovered, and this Company furnishes it in large quantities for all kinds of electrical apparatus. It is also recommended and utilized for journal boxes, spindle steps, washers for car boxes, wagon axles, friction brakes, and similar purposes. The specialty of the Company is, however, sample trunks, the stiffness, strength, durability and light weight of the leatheroid, combined with its patented combination of thin, tough steel, and double lapped, riveted corners, making them the longest wearing, most presentable and easily handled cases, that have ever been invented for commercial travelers. The Company operates its own stores in Boston, New York and Philadelphia; has a London office, and agents in all parts of the United States and Europe. Its manufacturing plant in Kennebunk comprises over 3 acres of floor space and 7 buildings, and 200 hands are employed. The officers are Stephen Moore, president, Boston; Charles W. Goodnow, treasurer, Kennebunk; Homer Rogers, ass't treasurer, Boston; Paul I. Andrews, superintendent. The National Fibre Board Company, established in 1876, was the pioneer business, and is separate and distinct. Shoe counters are a heavy item and manufactured extensively here, are sold all through New England and the West, 100 hands being employed, 2 acres of land occupied, and 4 buildings utilized. The Fibre Company also has mills at Empire Road, Me., Lawrence and No. Leominster, Mass., and Morris-



KENNEBUNK MILLS

ville, Vt. Elliot Rogers is superintendent. Mr. Rogers was born in Allston, Massachusetts, was educated there and Amherst College, and has had his present responsible position for 10 years, being thoroughly familiar, expert and far sighted in this industry. Mr. Rogers is a member of the Masons, K. T. and Shrine. Paul I. Andrews, superintendent of the Leatheroid Company, the past 10 years, was born in Welchville, Me., educated in Kennebunk, Phillips Academy, Exeter, and Bowdoin College. He is a member of the Masons, K. T. and Shrine. Chas. W. Goodnow, treasurer, has been with the Leatheroid Company

since it was established in 1880. Mr. Goodnow was born in South Sudbury, Mass., educated there, in Framingham and Lowell, and has been successively, clerk, shipper, and cashier, up to 1903; his intimate knowledge, practical experience, and progressive ability, fitting him for the important and influential position he now holds. Mr. Goodnow is a member of the Masonic Order; he is also president of the Kennebunk Savings Bank, his manifold activities and energies being always engaged in the interests and welfare of Kennebunk, as well as to the advancement and development of its foremost industry.

K E N N E B U N K P O R T

W. A. EMERY.

Known to residents and summer visitors alike, and having a cheerful, friendly greeting for all, W. A. Emery, at the corner of Main and Beach streets, is a citizen and business man with whom it is a pleasure to have dealings. Mr. Emery is the proprietor of a large general store, where fancy and staple groceries are handled, boots and shoes, dry and fancy goods, all commodities being selected for their quality and desirability, while reasonable prices and attentive service are rules lived up to. Mr. Emery's sister is his assistant, and floor space of 1,500 square feet is occupied. Mr. Emery was born and educated in Kennebunk, and at the age of 14 started in business at this location, later remodeling the building and increasing his facilities and capacity. He has had a commercial career of 35 consecutive years, which have been marked by fair transactions and upright methods. Mr. Emery is a member of the I. O. O. F., and has the esteem and respect of the many people with whom he has come in contact.

JAMES P. WILLIS.

When located near the water front, nothing is more tempting or delightful to eat than fresh fish, and residents of Kennebunkport and vicinity are fortunate in

having a fish dealer who knows the quality and desirability of everything in the sea food line. Such a dealer is James P. Willis, on Dock square, where he has been established 6 years, handling all the seasonable lines of fresh and cured fish, which are selected with great care and experience. That popular shell fish, lobsters, are bought and sold in large quantities, and all commodities dealt in here are known for their first class quality and reliability. Three capable assistants are employed. Mr. Willis was born and educated in Kennebunk, and for 15 years was supervisor of cargoes from Boston to Europe, his knowledge and ability in this line giving him an unsurpassed reputation. As one of our local business men he has become known for his upright and trustworthy methods, and has won esteem, commercially and personally.

COLONIAL INN.

As the gathering place for summer visitors and the center for all people desiring light and palatable refreshments, the Colonial Inn on Bridge street is known not only to settlers in Kennebunkport, but the charm and delight of the place, are extolled by hundreds of people who scatter to all parts of the country when the warm weather ends, but retain a vivid and happy memory of the hospitality of the Colonial Inn. Confectionery of all varieties, including the incompar-



able Huyler's is carried here, and delicious ice cream, made on the premises, is a product for which the Inn is famous. Cigars of standard makes, cigarettes and tobacco are handled, while light lunches and afternoon tea served from 2 to 5, make the Inn the meeting place for the folks of leisure, whose patronage bespeaks the satisfaction of the refresh-

ments and the perfection of the service. Two alert and courteous assistants are employed and two floors, comprising 1776 square feet W. B. Sawyer was born in Kennebunkport, educated here and the High school at Kennebunk, was for 10 years in the jewelry business in Boston and 10 years with the Atlantic Shore Line Railway with which he is

still connected. In 1891 he established the Colonial Inn, its aim and his methods, developing it to its present popularity and success. Mr. Sawyer is the chairman of the school board, on which he is serving his second year and is regarded as one of our public spirited citizens, as well as a progressive commercial man. He is a member of the Red Men.

BONSER & SON.

Catering to the summer trade, by carrying most desirable and appropriate lines of clothing, bathing suits, athletic goods and novelties, the firm of Bonser & Son on Dock square, with A. W. Bragdon as manager, has had a constantly increasing patronage and become the recognized trading place for standard goods. Though the wants of summer people are given special consideration, the stock embraces goods of permanent needs in clothing, hats, caps and other furnishings, special attention however being given to light textures and fashionable summer wear. Bathing suits and apparel appropriate for out door sports are handled in choice variety, reliable makes and durable material. Souvenirs and novelties are also handled and the house is a veritable and modern department store. Two capable assistants are employed. The block owned by Bragdon and Bonser was built 25 years ago and purchased and remodeled by the present firm in 1904. Mr. Bragdon has been manager since 1901. Mr. Bragdon was born and educated in Kennebunk and is one of our upright and successful business men, most popular with his patrons and having many friends in the community. He is a member of the I. O. O. F. and Encampment and has a zealous interest in all that pertains to the development and welfare of this locality.

CLEVELAND TROTT.

One of the land marks as well as one of the best known business places in Kennebunkport, is Trott's boat house, on Ocean Avenue, of which Cleveland Trott has been proprietor the past 30 years. Mr. Trott is one of the most expert boat builders in Maine, which is virtually saying he is one of the best in the country, and his customers are from all parts of the United States, who come



to this resort. Launches, skiffs, canoes or any water craft, is built here, and the reputation of the concern has been upheld by the trustworthy workmanship, suitable material, and stylish designs of the products, reasonable prices only being asked. Three competent assistants are employed. Mr. Trott was born and

educated in Woolwich, and was employed in Portland 6 years before locating here. As before stated, his industry and his skill have made him one of the most prominent men in the community. Mr. Trott is a member of the Masons and I. O. O. F., and has a high standing personally as well as commercially.

HENRY B. DENNETT.

One of our most respected townsmen and merchants is Henry B. Dennett, the hardware dealer on Dock square, for 30 years in the store he now occupies and continuing the business established 60 years ago. Mr. Dennett deals in hardware and groceries, carrying all kinds of builders' tools and supplies; also marine hardware and furnishings; handling also a selected line of fancy and staple groceries. All goods are selected for their general worth and standard quality and are sold at reasonable prices. Two efficient assistants are employed. Mr.

Dennett was born and educated in Kennebunkport and is one of the oldest established and most trustworthy business men, for 13 years of the firm of Lucas & Dennett and the past four years, sole proprietor. Mr. Dennett is now serving his second year as town treasurer; was first selectman two terms; town clerk 11 years and superintendent of the school committee 6 years, his influence being always exerted for the best interests of the community. Mr. Dennett is a member of the I. O. O. F. and is considered one of our most prominent citizens and business men.



WHITCOMB STUDIO.

Metropolitan operations and service are characteristic of the Whitcomb Studio Ocean Avenue, Kennebunkport, and the modern methods and up-to-date equipment of this place, appeal to the fastidious and discriminating people who make this resort, their headquarters. In photographic work of any description the Whitcomb studio is skillful and ex-

perienced, showing artistic knowledge and ability in posing, toning and printing and producing portraits of high workmanship. Souvenir pictures are displayed in handsome variety while camera supplies are carried and finishing photos for amateurs, painstakingly done. Picture framing is also a feature and a desirable line of mouldings carried for this purpose. Convenient and at-

tractive quarters are occupied and five alert assistants employed. B. J. Whitcomb was born at Readsboro, Vermont, educated in Massachusetts and in 1906 built this studio and has ably and enterprisingly conducted it to its present rating and success. Mr. Whitcomb is a member of the K. of P. and is known in the community for personal qualifications as well as professional skill.



PERKINS COAL CO.

Originally established 33 years ago, as at present for 13 years, the Perkins Coal Co., on Dock square is one of the standard enterprises of Kennebunkport. No community can do without its coal dealer but not all are supplied with such a reliable and experienced one as Kennebunkport. The Perkins Co., carries in extensive quantity, the leading brands and sizes of anthracite coal, has an especial reputation for the cleanliness and

quality of the fuel and meets all competition by the quotation of the lowest market prices. The Co. also has boats and canoes to let in the summer and for its numerous and prompt transactions employs five capable assistants. Silas H. Perkins, the manager, was born on the Pacific Ocean, was educated in the public and High schools of Kennebunkport and the Worcester Academy. He was a traveling salesman 5 years and has been general manager here four years,

in which position, he has shown marked enterprise and ability. Mr. Perkins is widely known in the locality and is warmly esteemed personally and commercially.

NORTON'S.

No summer resort offers greater natural attractions than Kennebunkport, a fact that has annually impressed more and more particular people. However, vacationists demand more than scenery and environment, consequently Norton's has become a recognized institution of this place. In effect, Norton's is the casino, established 25 years ago on Dock Square, and for the past 7 years, most alertly and enterprisingly conducted by W. F. Goodwin. It is the gathering place for leisure folks, and the trading centre for luxuries, delicacies, and refreshments. The highest grade confectionery in bulk or fancy boxes is carried, and the large patronage, whether local, from New York, Canada, or the West, can find no criticism of the stock, assortment or prices. Ice cream is made here of pure ingredients and delicious taste, and in the spacious parlor or piazza adjoining, it is partaken of sociably and enjoyably. Choice lines of cigarettes and cigars are also carried, and various novelties and souvenirs. The soda fountain is also a feature. The seating capacity is 52, space of 1,750 square feet occupied, and 7 courteous assistants employed. Mr. Goodwin was born in Kennebunk, June, 1874, was educated in the public schools and

Gray's Business College in Portland, and was formerly in the grocery business, still taking charge of his brother's business in the winters, but giving direct and

energetic attention to his own enterprise in the summer. Mr. Goodwin is a member of the Masons, K. T., Shrine, I. O. O. F., and K. of P., has been Town

Clerk, Town Treasurer, and Chairman of the Board of Selectmen 3 years, and is known as one of our public spirited and influential citizens.

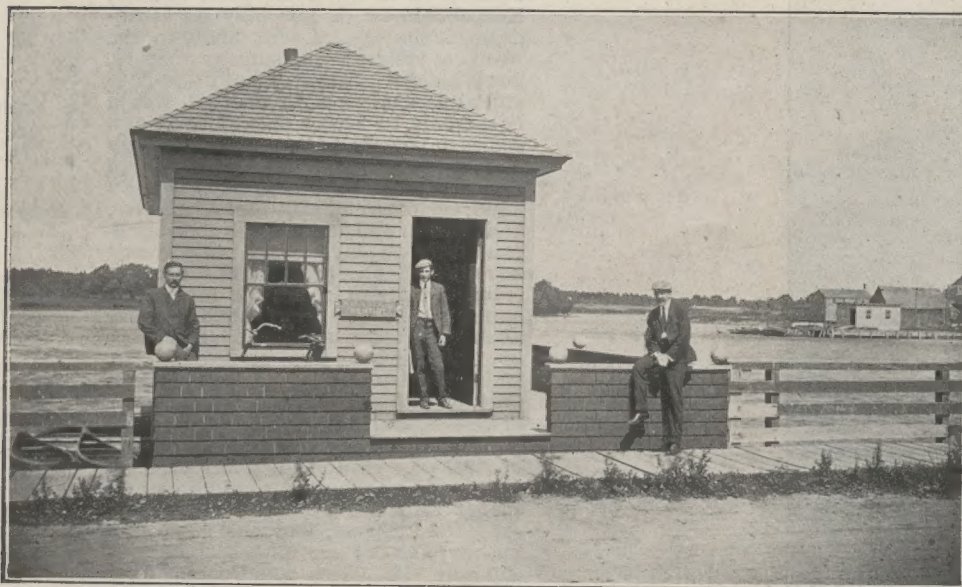


J. SHUFFLEBERG.

No business at Kennebunk or Kennebunkport, and no business man, is better known or has a higher standing than J. Shuffleberg, over the bridge from the Port. Originally Mr. Shuffleberg dealt entirely in fish but last year he added a selected line of groceries, canned goods, provisions and household goods, that are needed at summer homes, and has built up a large and lucrative patronage. Mr. Shuffleberg remains, however, the leading fish dealer of the two towns, and in experience and skill is

surpassed by no man in this section of the country. His experience has taught him all there is to know about fish, so that he not only selects sea food with rare judgment, but cleanses, dresses and handles them with unusual expertness and efficiency, a fact that patrons from many parts of the country can testify. Two capable assistants are employed, and two teams kept in constant service. Mr. Shuffleberg was born in Nova Scotia, and at the age of 8 went to sea, when he was only 15 years 9 months old becoming the master of a vessel, and in all his career, being in charge of

16 coasters and two tow boats. Settling down to life on land some 7 years ago, he was known among other things as the owner of some 25 or 30 live seals, which were an object of curiosity and interest to all visitors at the Port. Starting in the fish business and enterprisingly increasing his facilities and stock, he has become known as a business man of ability and integrity. Mr. Shuffleberg has been a Constable in the town; is a member of the Red Men and Red Men's League, Uniform Rank, and is highly regarded as a citizen and merchant.



DR. W. E. HANSON.

No less an establishment of necessity and convenience than the various other

enterprises of Kennebunkport, is the office of Dr. W. E. Hanson, on the bridge. Dr. Hanson is well qualified to attend to the dental work required here,

being thoroughly experienced, technically and practically, at his profession. The building he occupies is convenient and accessible, furnished with every equipment and facilities for the most improved and modern dental work, in every branch of which he is skilled and efficient. Dr. Hanson was born in Lyman, educated in the schools there and Tufts Dental College, from which he graduated in 1896. He was located in Boston 2½ years, and has been established as at present for 8 years; also for the past 2 years having an office in the Journal Building in Biddeford. His ability and trustworthiness have commended themselves to many patients, and he is highly esteemed.

C. M. LEACH.

As the head of two popular and large business places, C. M. Leach marks himself as one of our most alert and enterprising commercial men. The Dock Square Cafe was established in March, 1906, and is a great convenience and accommodation, furnishing light lunches and meals, which are cooked skillfully and served promptly, excellent material being provided and reasonable prices asked. The older enterprise in Arundel Square, was founded in 1904, and a complete stock of confectionery, fruit,

cigars and tobacco are carried; an attractive assortment being displayed and well known makes of goods handled. Seven capable assistants are employed.

Mr. Leach was born and educated in Kennebunkport, and in his present undertakings has shown himself to be a gentleman of mercantile integrity and

uprightness. His many patrons are also his friends, and he is warmly esteemed personally and commercially.



A. M. WELCH



C. W. HOFF.

Established in Kennebunkport since 1892, the products and workmanship of C. W. Hoff, the carriage builder on Ocean Avenue, have become widely known and a large and increasing patronage has responded to the accepted reputation of this concern. Express and delivery wagons are constructed here, with especial care devoted to the material used, to the appearance and light running order of the wagons, and to the trustworthy workmanship, three skillful assistants being employed. Repair work on teams or autos is expertly and promptly done and reasonable charges made. Mr. Hoff was born in Kennebunkport, educated here and New Brunswick, and has had 27 years experience as a carriage builder. Mr. Hoff is a member of the K. of P., is considered one of our foremost industrial men and has the regard and respect of his fellow townsmen.

A. M. WELCH.

The leading dry and fancy goods house of A. M. Welch, on Dock Square, Kennebunkport, is not only an establishment that caters successfully to the wants of residents and summer visitors, but is a department store of up-to-date stock and modern methods, that would be a credit to larger communities and sufficient to gain a high standing in any section of the State. A selected stock of dry and fancy goods is always kept on hand; each line complete and attractive, and as fresh and desirable as metropolitan stores display. Many notions and novelties that appeal to the summer trade are carried in season, stationery and souvenirs also being handled. Four alert assistants are employed, and space of 1,800 square feet occupied. Mr. Welch was born and educated in Freeport, was 23 years at sea, and master of vessels, and also patriotically served his country in the Civil War in the years of 1864-65. Establishing this business in 1893, he has shown an enterprise and energy that has resulted in a greatly extended business, and has made him known as one of our foremost commercial men. Mr. Welch was Postmaster 4 years, Town Treasurer 1 year, Collector 2 years, and in the State Legislature 1 term. He is a member of the G. A. R., Masons and K. of P., and is conceded to be one of our most honored and influential citizens.

